

New Jersey Chapter of BMW CCA Board Meeting

September 23, 2026

Board members present: Paul Ngai, Jeff White, Dave Allaway, Andy Staiano, David Chow*, Taylor Youngblood*, Matthew Cahn, Mark Hulbrock*. Board members absent: Varouj Oghali, Bill Van Ocker, Ross Karlin, Matt Poth. Others present: Colin Vozech*, Stan Mayer, Ron Gemeinhardt, Larry Engel. (* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:32 PM at Alfonso's.

Jeff White motioned to accept the August minutes as distributed and Paul Ngai seconded (approved unanimously).

Paul stated he is proud of our team and all of the time they have devoted and the dedication they have shown. Paul also thanked our event volunteers.

Paul noted that our new BMW CCA Executive Director, Tina Leone, will be attending events and soliciting member input.

The BMW Vehicle Distribution Center (VDC) tour was very successful, with 80 paid attendees, and netted \$2,517.97. Paul thanked Andy and Varouj for setting this up, and especially thanked BMW of Bridgewater for their support. Paul Ngai motioned to donate \$1,000 of the proceeds to the BMW CCA Foundation and Andy Staianos seconded (approved unanimously).

It was discussed that member notification of the open nominations for 2027 board positions should go out. In that regard, it was agreed that the November board meeting would be 11/11.

Paul noted that, based on his heavy travel schedule, he would not be running again for President. Larry thanked Paul for his many years of service on the board.

Vice President

Andy Staiano noted the following upcoming events:

- October monthly meeting (10/7) at Circle BMW, with Steve Saxty as guest speaker. We will raffle off one of Steve's books.
- November monthly meeting at BMW of Bridgewater.
- Cars & Coffee on 10/11 at Flemington BMW (not our event).
- The Bavarian Heritage Invitational (with DelVal Chapter) on 10/17 at NJMP. We have about 50% signups, and our big social media push is beginning now. We will need 10-15 volunteers.

Driving Events

Jeff White reported that our Pick Your Pumpkin Rally will be 10/25 in western New Jersey. (starting point to be announced). It is already posted on our website with registration open.

Our Driving Events Strategic Planning Committee met last Sunday, with primary focus on increasing revenue. Jeff reported that they are confident that we can reach a break-even financial result in 2027.

Jeff noted that Summit Point Raceway is discontinuing their long-running Fridays at the Track program and will no longer be running in-house events.

Larry Engel reported that we have 20 students signed up for our 10/18 TireRack Street Survival school and would like 30. Neil Gambony will be bringing the trailer to Campgaw. Larry noted that we have plenty of coaches.

Autocross

Elihu Savad reported, via e-mail, that the last autocross of the season is 9/27. So far we have 19 signups. The weather forecast seems to be deteriorating with rain forecast for the whole day.

We have tried to get a special cable from RaceAmerica to connect our timer to the laptop. The one we bought earlier does not work, and needs to be replaced. We returned it to them but they say it came from a "3rd party" and is wired incorrectly. They just offered me a replacement with a \$30 customer credit which would then be \$89. This would be a spare for the one critical cable we are using. Rather than argue, it has been suggested that we just buy a new one, and this time make sure that it is well documented and tested before shipping. Elihu would like board approval.

Treasurer

Matthew Cahn distributed the current Income & Expense and Balance Sheet report (see attached).

Larry noted that we are still expecting \$3,975 from our June TireRack Street Survival school.

Business Manager

David Chow reported that he met with Park Avenue BMW today regarding sponsorship. They are expected to sign up at least at the Gold level. Various ideas were proposed by Park Avenue, including a BMW CCA microsite on the Park Avenue BMW website, and giving away a BMW CCA membership with each new vehicle.

There was continued discussion on past-due sponsor invoices, and whether relying on e-mail and PayPal (vs. Square) is effective. David and Matthew will continue to follow up on this.

David will confirm with Keis Motorsports whether they want to renew, or possibly transfer their sponsorship to the DelVal Chapter.

Social Events

Taylor Youngblood proposed an arrangement for our (December) holiday party whereby SIM1Racing in Paramus would be the venue and the event would be financially secured by eMpower Automotive (contracts, admissions, and assuming any profit or loss). The anticipated admission price would be \$55-60. SIM1Racing has a 225-250 capacity, and it would be a 4-hour (6-10pm) catered event. Potential dates are 12/8, 12/9, or 12/10.

Communications

Mark Hulbrock reported that he will be sending out an October e-mail on upcoming events to include: 10/7 meeting at Circle BMW, 10/17 Bavarian Heritage International, and 10/25 Pick Your Pumpkin Rally.

Mark noted that photographer Mike Lasky has been tagging us on social media, in addition to doing our recent BimmerLife articles.

Membership

Varouj Oghali distributed the latest membership metrics, including demographics, via e-mail.

Old Business

Colin Vozeh had no update on the website. It was noted that BMW of Bridgewater and Park Avenue BMW liked our mockups.

New Business

The next board meeting was set for Wednesday October 21st at 7:30 PM at Alfonso's.

Jeff White motioned to adjourn at 9:02 PM and Andy Staianos seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

Board Meeting – 23 September 2026

Event/Category	Income	Expense	Net	Notes
NJMP April 2026 Thunderbolt	\$44,694.00	\$56,191.20	(\$11,497)	
NJMP June 2026 Thunderbolt	\$54,068.02	\$60,952.71	(\$6,885)	
SPR Jul2026 Summit Point	\$44,520.00	\$53,061.15	(\$8,541)	
Miscellaneous operations	\$500.00	\$287.90	\$212	\$500 Motorsport Safety Foundation donation
Other (Non-recurring)	\$0.00	\$2,936.28	(\$2,936)	Six helmets
Total Driving Events	\$143,782	\$173,429	(\$29,647)	
Advertising/Newsletter	\$1,386.06	\$0.00	\$1,386	
Dues/Membership	\$5,470.59	\$0.00	\$5,471	
Telecomm. & Media	\$0.00	\$1,651.30	(\$1,651)	
Autocross	\$26,900.00	\$15,464.83	\$11,435	
Instructor seminar	\$0.00	\$858.15	(\$858)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$123.00	\$301.52	(\$179)	
Street Survival	\$0.00	\$2,230.96	(\$2,231)	Incl. Franklin Lakes Fire Dept. from 2025
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$3,183.02	(\$3,183)	
Fundraising & Donations	\$0.00	\$5,550.00	(\$5,550)	
Miscellaneous	\$2,788.55	\$2,233.04	\$556	
Total Other	\$36,668	\$31,473	\$5,195	
Total	\$180,450	\$204,902	(\$24,452)	Net as of Sep. 2025: (\$22,544)

Balance Sheet		
	Current	12/31/2025
Checking (combined)	\$96,435.88	\$12,006.27
Savings	\$111.19	\$111.19
7 Month Featured CD - 6634 XX6634	\$0.00	\$60,000.00
7 Month Featured CD – 4330	\$0.00	\$19,477.27
	\$96,547.07	\$91,594.73
Journal Entry	(\$1,689.00)	
Assets	\$4,746.26	\$4,746.26
Venue rental deposits	\$11,200.00	\$38,915.00
	\$15,946.26	\$43,661.26
Total assets	\$110,804.33	\$135,255.99