

New Jersey Chapter of BMW CCA Board Meeting

August 19, 2026

Board members present: Paul Ngai, Jeff White, Dave Allaway, Ross Karlin, Andy Staiano, David Chow*, Bill Van Ocker, Taylor Youngblood*, Varouj Oghali*. Board members absent: Matthew Cahn, Matt Poth, Mark Hulbrock. Others present: Colin Vozech, Elihu Savad*, Stan Mayer, Brian Morgan*, Ron Gemeinhardt, Jerry Chapusette*, Neil Gambony. (* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jeff White motioned to accept the July minutes as distributed and Bill Van Ocker seconded (approved unanimously).

Paul informed us that a new BMW CCA Executive Director will be announced after Labor Day.

Paul questioned whether we want to do anything different this year as a December membership meeting / holiday party.

Vice President

Andy Staiano reported that only two of our eight sponsors are paid-up, with the remaining six past due 60 days or more.

Andy noted that with the Bavarian Heritage Invitational (with DelVal Chapter) approaching (10/17), we need to get involved in social media and marketing. There will be a coordination meeting tomorrow night.

The National Capital Chapter Shenandoah event will be cross-promoted by our chapter.

A Driving Events Committee task force needs to be convened to assess chapter track events and financial profitability for 2027.

Andy reported that the Biergarten at Deutscher Club of Clark (DCC) was successful, although less well-attended than in the past. Andy thanked Doug Feigel for coordinating.

Andy reported that the FCP Euro M-themed Cars & Coffee at Lime Rock Park had over 200 club members present. Andy thanked Varouj for helping to coordinate our presence.

Our Bimmers & Brews event at Sunken Silo was very successful, with increased attendance and interesting cars.

Andy met recently with TotalEnergies.

A Regional VP call with Larry Engel was held. Topics included dealer sponsorship kits, membership (up, but not significantly), and the Pittsburgh Vintage GP and Boston Concours which were both successes.

Andy reviewed upcoming events, including:

- MPACT Motorsports Festival and Car Show this Saturday (8/22) at Pocono Raceway, with 10,000 attendees expected. Our goal is 30 new BMW CCA members.
- NJ BMW CCA August membership meeting (8/26) at SIM1 Racing.
- BMW-themed event on 8/30 at Brakes & Briskets in Whitehouse Station, with no direct NJ BMW CCA involvement.
- GVC HPDE at Watkins Glen on 9/4-9/6, which is sold out.
- NJ BMW CCA VDC tour on 9/19, with 56 registrants so far. Our final coordination meeting will be on 9/9.
- BimToberfest at BMW of Bridgewater on 9/27.
- BMW CCA club race with Vintage Racing Group (VRG) at Watkins Glen on 9/25-9/27, including a club racing school.
- NJ BMW CCA October membership meeting (10/7) at Circle BMW, with Steve Saxty doing a presentation on his new book.
- Tracktober Fest: German Performance Festival at NJMP Lightning on 10/11 (track day and German car show with German food trucks and music.)
- Bavarian Heritage Invitational Car Show on 10/17 with DelVal Chapter (as noted above).

Driving Events

Jeff White reported that we need a Rallymaster if we are to have a Fall rally.

NJMP needs us to confirm whether we want our same dates for 2027. If holding a June event, we would ask for June 7th and 8th.

We need to decide what we want to do differently next year. Our top priority is talking to BMW CCA Club Racing about what we need to do to be profitable.

Bill Van Ocker reported that he has done an informal survey of instructors and they are amenable to a modest contribution to instruct.

An idea of giving available student slots as a benefit to sponsors was suggested.

Ross Karlin noted that we should be on the lookout for a video from the Westlake School students, based on our June event.

Ross will encourage Larry Engel to get a larger staff roster for our 10/18 TireRack Teen Street Survival school.

Autocross

Elihu Savad reported that we have two autocross events remaining on this year's calendar: 9/6 and 9/27 (with MR2 Club).

We had a good turnout at our last autocross, which was a success despite intermittent technical difficulties with our timing system. Per the manufacturer (Race America), this may be a sensor alignment issue. There may also be a compatibility issue between our older AXWare software version and our new timing equipment.

Treasurer

Matthew Cahn distributed the current Income & Expense and Balance Sheet report via e-mail in advance of the meeting (see attached). It was noted that the Summit Point income and expenses are not yet final (race stewards, etc.).

We are still seeking final clarification on the additional two percent New Jersey Sports and Entertainment Facility Tax at NJMP, which may not be applicable to our events. [Note: The NJ tax is applicable to general (non-participant) admission, grandstand tickets, food & drink concessions, tangible merchandise sales, and lodging.]

It was noted that we have \$8,300 in outstanding invoices.

Business Manager

David Chow will work with Matthew, when he returns, on outstanding sponsor invoices.

David will follow up with a potential new sponsor in Riverdale as referred by Varouj.

Communications

Jerry Cahapusette discussed compiling social media statistics for sponsors. There was a question on whether Instagram stats are separate from Facebook analytics.

We are looking for additional collaborators on social media.

Colin will send Jerry the link to add visual content directly to our website.

Social Events

Paul asked Taylor Youngblood to head up the December meeting/holiday party, with DCC still an option. It was noted that we have a typical budget of \$1,000 for food without venue rental.

Membership

Varouj Oghali distributed the latest membership metrics, now including demographics. We were up 10 members for July.

Old Business

Taylor reported that he is working on the Events Calendar and About page for the new website. A link is available to the demo. Projected completion is by year end. Colin is looking at whether we can resurrect the website Forum.

It was agreed to create the volunteer T-shirts with our existing (classic) logo. Jerry offered to coordinate with the vendor in Millville.

New Business

The next board meeting was set for Wednesday September 23rd at 7:30 PM at Alfonso's.

Ross Karlin motioned to adjourn at 9:12 PM and Jeff White seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

Board Meeting – 19 August 2026

Event/Category	Income	Expense	Net	Notes
NJMP April 2026 Thunderbolt	\$44,694.00	\$56,191.20	(\$11,497)	
NJMP June 2026 Thunderbolt	\$54,068.02	\$60,952.71	(\$6,885)	
SPR Jul2026 Summit Point	\$44,520.00	\$53,061.15	(\$8,541)	
Miscellaneous operations	\$500.00	\$287.90	\$212	\$500 Motorsport Safety Foundation donation
Other (Non-recurring)	\$0.00	\$2,936.28	(\$2,936)	Six helmets
Total Driving Events	\$143,782	\$173,429	(\$29,647)	
Advertising/Newsletter	\$1,386.06	\$0.00	\$1,386	
Dues/Membership	\$5,470.59	\$0.00	\$5,471	
Telecomm. & Media	\$0.00	\$1,477.33	(\$1,477)	
Autocross	\$23,020.00	\$11,061.72	\$11,958	One EMT invoice not yet received
Instructor seminar	\$0.00	\$858.15	(\$858)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$123.00	\$301.52	(\$179)	
Street Survival	\$0.00	\$2,230.96	(\$2,231)	Incl. Franklin Lakes Fire Dept. from 2025
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,445.62	(\$1,446)	
Fundraising & Donations	\$0.00	\$550.00	(\$550)	
Miscellaneous	\$2,508.55	\$2,180.04	\$329	
Total Other	\$32,508	\$20,105	\$12,403	
Total	\$176,290	\$193,535	(\$17,244)	Net as of Aug. 2025: (\$25,159)

Balance Sheet	
	Current
Checking (combined)	\$103,643.36
Savings	\$111.19
7 Month Featured CD - 6634 XX6634	\$0.00
7 Month Featured CD - 4330	\$0.00
	\$103,754.55
Journal Entry	(\$1,689.00)
Assets	\$4,746.26
Venue rental deposits	\$11,200.00
	\$15,946.26
Total assets	\$118,011.81
	\$135,255.99