

New Jersey Chapter of BMW CCA Board Meeting

July 8, 2026

Board members present: Paul Ngai*, Jeff White, Dave Allaway, Matthew Cahn, Andy Staiano, David Chow*, Taylor Youngblood*, Mark Hulbrock*, Varouj Oghali*. Board members absent: Matt Poth, Bill Van Ocker, Ross Karlin. Others present: Larry Engel, Elihu Savad*, Stan Mayer, Jerry Chapusette*, Neil Gambony. (* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:32 PM at Alfonso's. Jeff White motioned to accept the June minutes as distributed and Andy Staiano seconded (approved unanimously).

Paul noted that the BMW Vehicle Distribution Center (VDC) tour is set for 9/19, with 46 out of a maximum of 100 attendees registered so far. There will be a planning call at 1:00 PM tomorrow with BMW of Bridgewater regarding the VDC tour. Steve Saxty will be an invited guest. It was later decided that any presentation by Steve be scheduled as a separate event and not done during the VDC tour. Paul will reach out to Jay Hansen about getting special cars for the event.

Paul expressed his appreciation to the Driving Events Committee, with comments from board members, on determining our EMS coverage for Summit Point. Jeff, Paul, Andy, and any others wishing to participate, will evaluate the financial viability of track events for 2027 and beyond. Paul also suggested that we look at new revenue opportunities, including additional sponsorship and ways of monetizing social events.

Vice President

Andy Staiano reviewed upcoming events, including:

- NJ Chapter Summit Point driver school and club race on 7/11-12.
- Biergarten at Deutscher Club of Clark (DCC) on 7/24, with Doug Feigel taking the lead.
- DelVal Chapter driver school and club race at NJMP (Lightning) on 8/1-2.
- GVC advanced lapping at Watkins Glen on 8/4-5.
- Bimmers & Brews at Sunken Silo in August, which Taylor is working on (see below).
- FCP Euro M-themed Cars & Coffee at Lime Rock Park on 8/15.
- MPACT Motorsports Festival and Car Show at Pocono Raceway on 8/22, for which we will participate in a planning call on Monday.
- Bavarian Heritage Invitational on 10/19 (with DelVal Chapter).

Andy noted that the Bavarian Heritage Invitational website is now active but is not yet publicized.

With everything else that is on the calendar, no separate monthly member meetings have been scheduled.

Driving Events

Jeff White reported that registrations for our upcoming Summit Point race/school are at an historically low level, with 30 students and 30 racers, compared to a usual of over 40 each. Jeff noted that we have had ample publicity, including messages on our behalf from the National Capital and DelVal chapters, publicity from Kies Motorsports, promotion on Motorsport Reg, and

via our social media channels, including Instagram, by Jerry Chapusette. Jeff confirmed that the event will be our 13th Annual Geoff Atkinson Memorial, with a special missing-man lap in honor of Mark Mallory. Jeff noted that we have a surplus of instructors signed-up. As decided, we will have 1 ALS and 1 BLS unit on standby. Jeff reported that NJMP has sought our assistance in petitioning the State of New Jersey for allowing additional ALS configuration flexibility in the state EMS regulations, which would reduce expenses for track users. Jeff and Ross have provided letters of support in that regard.

Elihu Savad reported that our fourth autocross of the year will be a week from Sunday (7/19). Our last autocross was at a break-even level. After some initial difficulty, our new scoring laptop is communicating successfully with our electronic timing system.

Jeff noted that we need a rallymaster soon for our annual Pick-Your-Pumpkin (October) rally.

Larry Engel thanked Jeff and Ross for managing last month's Tire Rack Street Survival school. Larry reported that the school was a sell-out and netted a profit, after expenses, of \$2,425. After discussion, Dave Allaway motioned to donate \$700 to the BMW Foundation and Andy Staiano seconded (approved unanimously). Larry will submit the event financial report to the BMW Foundation accordingly.

Treasurer

Matthew Cahn distributed the current Income & Expense and Balance Sheet report (see attached). Matthew reported that he spoke with the CFO of NJMP and our refund check (for reduced EMS and track time) is in the mail. Atlantic Ambulance still owes us two invoices totaling \$2,500. All sponsors have been billed, and reminded, as of last month (6/19), but we have received no payments as yet.

Business Manager

David Chow reported that Matthew has sent out all sponsor invoices. Advance Auto Parts / CarQuest, via their North Carolina marketing headquarters, has asked for our assistance with a Cars & Coffee at their Woodbridge location on 8/27. David asked whether we are still looking to do a monthly membership meeting at SIM1Racing. There is also a possibility of doing a membership meeting at Detailing World, at either their Springfield or Fairfield location.

Social Events

Taylor Youngblood reported that he would like to do another Bimmers & Brews meeting at Sunken Silo Brew Works in early August (tentatively 8/11). There was also a suggestion of organizing a car cruise to FCP Euro's 8/15 event at Lime Rock Park.

Communications

Mark Hulbrook reported that he did a big push on Summit Point promotion, with three blast e-mails and \$150 in advertising. At this point, he is mostly promoting social events, and asked Andy and Taylor to flag those events which he and Jerry should prioritize. Jerry asked for better contact information, which Jeff will supply, so that he can obtain media credentials for Summit Point.

Membership

Varouj Oghali e-mailed and reported on the latest membership metrics. We were down 20 members for June, but are still at 2,184 chapter members [including associates] which is a 20 member year-to-date increase.

Old Business

Taylor reported that the new website homepage is finalized on desktop and mobile, and he is now working on event functionality.

Paul asked about status on the NJ Chapter volunteer shirts. Taylor is currently estimating 35 shirts at \$12 each, to be designed. Varouj suggested that we have NJ Chapter autocross-specific shirts that we can sell at autocrosses.

New Business

The next board meeting was set for Wednesday August 19th at 7:30 PM at Alfonso's. This was pushed back one week from our normal date to accommodate Paul's travel schedule. Jeff White motioned to adjourn at 8:46 PM and Matthew Cahn seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

Board Meeting – 8 July 2026

Event/Category	Income	Expense	Net	Notes
NJMP April 2026 Thunderbolt	\$44,694.00	\$56,191.20	(\$11,497)	
NJMP June 2026 Thunderbolt	\$46,688.02	\$60,952.71	(\$14,265)	Expect NJMP 1 ALS+extra 30 minutes refund
SPR Jul 2026 Summit Point	\$0.00	\$2,171.00	(\$2,171)	
Miscellaneous operations	\$500.00	\$287.90	\$212	\$500 Motorsport Safety Foundation donator
Other (Non-recurring)	\$0.00	\$2,936.28	(\$2,936)	Six helmets
Total Driving Events	\$91,882	\$122,539	(\$30,657)	
Advertising/Newsletter	\$386.06	\$0.00	\$386	
Dues/Membership	\$5,470.59	\$0.00	\$5,471	
Telecomm. & Media	\$0.00	\$859.36	(\$859)	
Autocross	\$13,315.00	\$6,160.78	\$7,154	Two EMT invoices not yet received
Instructor seminar	\$0.00	\$858.15	(\$858)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$75.00	\$100.00	(\$25)	
Street Survival	\$0.00	\$2,230.96	(\$2,231)	Incl. Franklin Lakes Fire Dept. from 2025
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,445.62	(\$1,446)	
Fundraising & Donations	\$0.00	\$550.00	(\$550)	
Miscellaneous	\$4,197.55	\$2,160.04	\$2,038	
Total Other	\$23,444	\$14,365	\$9,079	
Total	\$115,326	\$136,904	(\$21,578)	Net as of July 2025: (\$24,885)

Balance Sheet		12/31/2025
Current		
Checking (combined)	\$99,309.94	\$12,006.27
Savings	\$111.19	\$111.19
7 Month Featured CD - 6634 XX6634	\$0.00	\$60,000.00
7 Month Featured CD - 4330	\$0.00	\$19,477.27
Journal Entry	\$99,421.13	\$91,594.73
Assets	(\$1,689.00)	
Venue rental deposits	\$4,746.26	\$4,746.26
	\$11,200.00	\$38,915.00
	\$15,946.26	\$43,661.26
Total assets	\$113,678.39	\$135,255.99