

New Jersey Chapter of BMW CCA Board Meeting

June 10, 2026

Board members present: Paul Ngai, Jeff White, Dave Allaway, Matthew Cahn, Andy Staiano, David Chow*, Taylor Youngblood*, Matt Poth*, Bill Van Ocker*, Ross Karlin, Mark Hulbrock*, Varouj Oghali. Board members absent: None. Others present: Colin Vozeh*, Larry Engel, Elihu Savad*, Brian Morgan*, Stan Mayer, Ron Gemeinhardt, Jerry Chapusette*, Neil Gambony.
(* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:31 PM at Alfonso's. Jeff White motioned to accept the May minutes as distributed and Matthew Cahn seconded. Andy Staiano requested that an additional level of detail be recorded on Driving Events discussions. The motion to accept as distributed was approved unanimously.

Paul noted that we are halfway through the year and thanked everyone for their efforts and for communicating effectively with each other.

Paul requested that monthly meetings and social events be publicized early.

Paul thanked the organizers for a great job on the Sunken Silo Brew Works (Lebanon) meeting. Several members came forward to complement us on the event.

The annual holiday party was discussed, with the possibility of an alternate venue to the Deutscher Club of Clark (DCC), possibly SIM1Racing (Paramus), and decoupling it from the Pinewood Derby, or not having a holiday party at all. If held, 50 to 100 participants would be anticipated. It was noted that if we did not use DCC we would need to provide our own catering, bar, tables, etc.

Vice President

Andy Staiano reported that Brakes & Briskets in Whitehouse Station will be hosting a BMW-focused gathering this Sunday (6/14) with coffee from 8-10am and food from 10am-2pm.

Steve Saxty remains a tentative June speaker, with venue still to be determined.

The Biergarten at DCC will be 7/24, with Doug Feigel as our onsite coordinator.

National Capital Chapter has offered to assist with skid-pad at our Summit Point event.

The DelVal Chapter is continuing to work on the 10/17 concours. The event will need 30 volunteers overall. There was a meeting last Monday with the app vendor being used (AutoBiography). It was reported that event sponsorship already received exceeds the cost of the venue. Marketing has not yet opened.

It was noted that the M Chapter is hosting an impromptu event at Supercharged Entertainment (Edison) this Sunday. Registration is up on MotorsportReg.

FCP Euro in Milford, CT has an open-house coming up (date to be determined). Ross Karlin noted that FCP Euro is a BMW Club Racing national sponsor. [Note: Their "FCP Euro Sundays in the Park" at Lime Rock Park, featuring Mini and BMW will be 10/25].

"BimmerMart," BimmerWorld's new retail space, will have it's grand opening on 6/27 in Pulaski, VA.

Driving Events

Jeff White reported that our two-day school and club races at NJMP was a logistical success, and everyone had a good time. NJMP staff were very complementary of our ability to conduct four races with no yellow flags. Attendance was low, with only 22 racers compared to 37 last year. A survey indicated that the proximity to the club race at Watkins Glen was a significant factor. We will look at possibly changing the date for next year. It was noted that the additional track rental cost of moving this event from Monday-Tuesday to Saturday-Sunday would be \$14,000.

Jeff noted that, due to good weather and proximity to the airport, we were able to stage only one ALS unit, with nearby medevac available if needed. In addition, due to lower attendance, we were able to relinquish the extra 30 minutes of track time. These two late changes saved us about \$7,000.

Summit Point will be our next event, and as noted above, will include skid-pad student exercises. It is too early to predict attendance, but there is no competing club race. Jeff confirmed that we will have two transport-capable ALS units at Summit Point.

Bill Van Ocker noted that the Audi Club has evolved into a primarily social club, with no track events or autocrosses. This represents an opportunity for us, and we should reach out to other clubs to solicit participation in our track and autocross events.

Larry Engel noted that our upcoming (6/14) TireRack Street Survival school is a sell-out. As he will be away at a national board meeting, Jeff White and Ross Karlin will be running the school.

Elihu Savad reported that we had a successful autocross this past Sunday. With EMS costs up 30% the break-even point is now at 42 participants. Ron Gemeinhardt posed the question of why we have so many one-time attendees. It was suggested that some attendees are shopping different organizations for whatever autocross fits their schedule. It was noted that the NY Chapter is subsidizing their autocross program in order to lower the participant fee.

Treasurer

Matthew Cahn distributed the current Income & Expense and Balance Sheet report (see attached). Our projected loss on the June NJMP event is approximately \$6,200 after our 30-minute rebate (see above). We received an IRS notice regarding unpaid taxes. This has since been paid. We also received a letter from the NJ Department of Taxation regarding a two percent tax due on activities at NJMP. It is unclear what activities or sales that may be, or whether it applies to us. Matthew has sought clarification on this from NJMP and will continue to follow-up.

Business Manager

David Chow stated that he and Matthew need to review sponsor invoices, which they will do Friday morning. David is working on two new sponsors. Taylor suggested that we should have

a reciprocal partnership with SIM1Racing, as they are a lead-in to our HPDE's. Paul suggested that we hold a monthly membership meeting at SIM1Racing

Social Events

Taylor Youngblood reported that at our Bimmers & Brews meeting at Sunken Silo Brew Works we had 60 cars and about 100 attendees. He would like to do it again in July. Taylor is working on volunteer shirts.

Communications

Mark Hulbrook reported that his monthly roll-up of upcoming events will be coming out soon. This will include two autocrosses, DCC (Biergarten), and Summit Point. A link for volunteers will be provided. Also, a link to national for the Boston concours (6/28) and Pittsburgh Vintage GP (7/17-7/19). Mark will start ads for Summit Point on Monday, and will give Jerry and Jeff media access.

Membership

Varouj Oghali distributed the latest membership metrics (summary page attached). It was noted that we are up 46 members for June, probably as a result of autocross and HPDE. We had 91 renewals, an uptick from last month. The HPDE survey, for which we had 10 responses, was distributed. It was noted that our marketing is mostly internally-focused, and we need to continue our efforts at social media and cross-club promotion.

Old Business

Taylor sent out a link to the new website demo.

New Business

Brian Morgan noted that he sent his NJMP photos to Mark. Paul thanked Brian for his recent article in BimmerLife.

The next board meeting was set for Wednesday July 8th at 7:30 PM at Alfonso's. Jeff White motioned to adjourn at 8:57 PM and Matthew Cahn seconded (approved unanimously).

Respectfully submitted,
Dave Allaway, Secretary

Board Meeting – 10 June 2026

Event/Category	Income	Expense	Net	Notes
NJMP April 2026 Thunderbolt	\$44,694.00	\$56,159.22	(\$11,465)	
NJMP June 2026 Thunderbolt	\$26,787.50	\$59,717.61	(\$32,930)	Est. income: \$44,897.40; Net: -\$6,959.09
SPR Jul2026 Summit Point	\$0.00	\$2,171.00	(\$2,171)	
Miscellaneous operations	\$500.00	\$287.90	\$212	\$500 Motorsport Safety Foundation donation
Other (Non-recurring)	\$0.00	\$2,936.28	(\$2,936)	Six helmets
Total Driving Events	\$71,982	\$121,272	(\$49,291)	
Advertising/Newsletter	\$386.06	\$0.00	\$386	
Dues/Membership	\$5,470.59	\$0.00	\$5,471	
Telecomm. & Media	\$0.00	\$835.56	(\$836)	
Autocross	\$4,810.00	\$3,446.40	\$1,364	
Instructor seminar	\$0.00	\$858.15	(\$858)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$75.00	\$100.00	(\$25)	
Street Survival	\$0.00	\$764.28	(\$764)	Franklin Lakes Fire Dept. from 2025
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,445.62	(\$1,446)	
Fundraising & Donations	\$0.00	\$550.00	(\$550)	
Miscellaneous	\$2,473.55	\$1,522.56	\$951	
Total Other	\$13,215	\$9,523	\$3,693	
Total	\$85,197	\$130,795	(\$45,598)	Net as of July 2025: (\$24,885)

Balance Sheet		
	Current	12/31/2025
Checking (combined)	\$75,289.84	\$12,006.27
Savings	\$111.19	\$111.19
7 Month Featured CD - 6634 XX6634	\$0.00	\$60,000.00
7 Month Featured CD – 4330	\$0.00	\$19,477.27
	\$75,401.03	\$91,594.73
Journal entry	(\$1,689.00)	
Assets	\$4,746.26	\$4,746.26
Venue rental deposits	\$11,200.00	\$38,915.00
	\$15,946.26	\$43,661.26
Total assets	\$89,658.29	\$135,255.99



BMW CCA New Jersey Chapter

Membership Metrics – June 4, 2026



County	No of Member		
Bergen County	376	Ocean County	55
#N/A	374	Passaic County	45
Morris County	222	Burlington County	41
Monmouth County	211	Warren County	25
Somerset County	161	Sussex County	15
Essex County	146	Camden County	13
Middlesex County	138	Atlantic County	9
Union County	129	Gloucester County	5
Hunterdon County	109	Cape May County	4
Mercer County	66	Cumberland County	4
Hudson County	55	Salem County	1
		Grand Total	2204

