

New Jersey Chapter of BMW CCA Board Meeting

May 6, 2026

Board members present: Paul Ngai, Jeff White, Dave Allaway, Matthew Cahn, Andy Staiano, David Chow*, Taylor Youngblood*, Matt Poth, Bill Van Ocker*, Ross Karlin. Board members absent: Mark Hulbrock, Varouj Oghali. Others present: Colin Vozeh*, Jeff Caldwell, Larry Engel, Elihu Savad*, Brian Morgan*, Stan Mayer, Ron Gemeinhardt, Jerry Chapusette.
(* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:31 PM at Alfonso's. Jeff White motioned to accept the April minutes as distributed, and Ross Karlin seconded (approved unanimously).

Paul introduced Jerry Chapusette as our new point-person for social media (succeeding Josephine Skwish), as recommended by Mark Hulbrock. Paul noted Jerry's E30 article in the latest issue of BimmerLife.

Paul reported that the BMW Vehicle Distribution Center (VDC) tour is now confirmed for Saturday 9/19, with BMW of Bridgewater sponsoring. The event will be limited to 100 members.

The Cars & Coffee at SIM1Racing in Paramus was a success, with over 50 cars. A BMW M8 GTE model was given as a raffle prize. Varouj Oghali also donated door prizes. We had 3 or 4 new volunteers.

Paul noted that JoEllen Petronzi has volunteered to organize monthly dinners. Paul reiterated that he wants SOP's for every group. He also requested that we do a shout-out to our sponsors at events.

Vice President

Andy Staiano reported that our membership meeting at Cooper Jewelers in Warren was a moderate success, with 10 to 12 attendees.

The meeting at Sunken Silo in Lebanon is set for 5/12.

The tentative May meeting at Kies Motorsports has not yet been scheduled.

Steve Saxty has touched base 2 or 3 times regarding his planned presentation. He is still working with BMW NA on a venue but does not have a confirmed date.

The June meeting will tentatively be at eMpower Automotive.

The Biergarten at Deutscher Club of Clark will be 7/24.

The Total Energies tour is still to-be-scheduled but will need to be on a weekday during the day.

There was a general discussion on the future of HPDEs which have been unprofitable over the past two years and are unsustainable at the current rate of financial loss. We have already

reduced from 10 to 6 track days per year. Suggested further actions include cost reduction, price increases, sponsorships, and partnerships. Larry noted that we need to maintain our safety standards. He also noted that chapters that are doing better on HPDEs are doing a better job of communication and promotion. Larry suggested getting together and cross-promoting with chapters that do not have track events. There was a discussion on EMS coverage, which is determined by the Driving Events Committee. It was noted that pricing is set to be profitable, based on the previous year's attendance levels. It was agreed that we are locked in for 2026, but should reassess our expenses for 2027 and seek new methods of increasing attendance.

Regional VP

Larry Engel noted that the Carlisle Import & Performance Nationals are Fri-Sat next week (5/15-5/16). He will be there. Larry suggested a caravan to the event.

Larry distributed the latest membership statistics, which are encouraging.

Driving Events

Jeff White reported that we had five Instructor Training School (ITS) graduates in April.

Complements were given to Clayton Ferrara for a great job done as registrar for the April driver school.

Jeff reported that signups for our June (NJMP) school and club race are light. We are severely disadvantaged by the GVC (Watkins Glen) race being scheduled just two weeks prior to our event, with no racer sign-ups so far, and most racers waiting until after Watkins Glen to sign up for our event.

Larry reported that our TireRack Street Survival (TSS) school is set for 6/14 and he has plenty of staff.

Ron Gemeinhardt reported that an issue with the belt/harness requirements on the tech form has been corrected and is up on the website.

Elihu Savad reported that our first autocross of the season was a success, having taken a gamble with the weather which paid off. We had approximately 47 registered participants and everything worked out nicely.

Ross Karlin reported that we will have a group of Westlake School students come down for our June (NJMP) event. We will probably have some special recognition for the principal, who will be in attendance and is retiring this year.

For our July Summit Point event (7/11-7/12), Ross has obtained a special \$92 per night rate for the Hampton Inn (Martinsburg South-Inwood) which is the hotel nearest the track.

Treasurer

Matthew Cahn distributed the current Income & Expense and Balance Sheet report (see attached). The journal entry on the balance sheet was characterized as a temporary reconciliation discrepancy (in our favor) vs. the bank statement.

Matthew reported that our 2025 federal tax return has been filed and paid (a link to our IRS 990 was sent to board members). Matthew thanked Varouj for clarifying the rules for tax deductions.

Business Manager

David Chow reported that we have a verbal commitment from Total Energies for June sponsorship, based on displaying dual logos (including Quartz), and a verbal commitment from Apex Racing Equipment.

Social Events

Taylor Youngblood reported that we had a decent turnout for last Sunday's Cars & Coffee, with approximately 50 cars, and 4 or 5 new member signups. Taylor thanked Varouj for coordinating, and Jerry for photography. We will do another in a couple of months.

Our Bimmers & Brews at Sunken Silo in Lebanon is coming up on Tuesday (5/12). Larry will bring the feather flags. An insurance request has been submitted.

Taylor will follow-up with JoEllen on scheduling dinners as soon as she returns from vacation.

Old Business

Colin Vozech reported that work is continuing on the website revamp and he hopes to have something to present to the board next month. In the meantime, Taylor will resend the slide deck. There is a key decision to be made on platforming, which we will try to resolve at next month's meeting.

Colin noted that an issue last month with the e-mail forwarding, related to DKIM (trusted sender authentication), has been resolved for now.

New Business

The next board meeting was set for Wednesday June 10th (resuming our 2nd Wednesday of the month schedule) at 7:30 PM at Alfonso's. Matthew Cahn motioned to adjourn at 9:12 PM and Jeff White seconded (approved unanimously).

Respectfully submitted,
Dave Allaway, Secretary

Board Meeting – 6 May 2026

Event/Category	Income	Expense	Net	Notes
NJMP April 2026 Thunderbolt	\$44,694.00	\$56,154.22	(\$11,460)	
NJMP June 2026 Thunderbolt	\$0.00	\$13,781.00	(\$13,781)	
SPR Jul2026 Summit Point	\$0.00	\$2,171.00	(\$2,171)	
Miscellaneous operations	\$500.00	\$287.90	\$212	\$500 Motorsport Safety Foundation donation
Other (Non-recurring)	\$0.00	\$2,936.28	(\$2,936)	Six helmets
Total Driving Events	\$45,194	\$75,330	(\$30,136)	
Advertising/Newsletter	\$386.06	\$0.00	\$386	
Dues/Membership	\$5,470.59	\$0.00	\$5,471	
Telecomm. & Media	\$0.00	\$622.60	(\$623)	
Autocross	\$4,500.00	\$1,864.21	\$2,636	
Instructor seminar	\$0.00	\$858.15	(\$858)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$0.00	\$0.00	\$0	
Street Survival	\$0.00	\$250.00	(\$250)	Franklin Lakes Fire Dept. from 2025
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,445.62	(\$1,446)	
Fundraising & Donations	\$0.00	\$500.00	(\$500)	
Miscellaneous	\$2,473.55	\$1,502.56	\$971	
Total Other	\$12,830	\$7,043	\$5,787	
Total	\$58,024	\$82,374	(\$24,349)	Net as of May 2025: (\$43,490)

Balance Sheet		
	Current	12/31/2025
Checking (combined)	\$96,538.38	\$12,006.27
Savings	\$111.19	\$111.19
7 Month Featured CD - 6634 XX6634	\$0.00	\$60,000.00
7 Month Featured CD – 4330	\$0.00	\$19,477.27
	\$96,649.57	\$91,594.73
Journal entry	(\$1,689.00)	
Assets	\$4,746.26	\$4,746.26
Venue rental deposits	\$11,200.00	\$38,915.00
	\$15,946.26	\$43,661.26
Total assets	\$110,906.83	\$135,255.99