

New Jersey Chapter of BMW CCA Board Meeting

April 8, 2026

Board members present: Paul Ngai, Jeff White, Dave Allaway, Matthew Cahn*, Andy Staiano, Varouj Oghali, Mark Hulbrock*, David Chow, Taylor Youngblood*, Matt Poth*. Board members absent: Ross Karlin, Bill Van Ocker. Others present: Larry Engel, Elihu Savad*, Brian Morgan*, Stan Mayer, Ron Gemeinhardt, GD Singh*.

(* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:31 PM at Alfonso's. Jeff White motioned to accept the March minutes as posted, and David Chow seconded (approved unanimously).

Paul thanked everyone for everything they are doing. He noted that we have accomplished more in the first three months than any previous year, including multiple member events, plus new sponsors, new badges, new draft SOP's, website redesign underway, and more. And Paul noted that our first driver school of the year is this weekend.

The BMW Vehicle Distribution Center (VDC) tour, tentatively Saturday 9/19, is still not confirmed. Paul is hoping for a go/no-go from BMW NA in the next two weeks.

Paul had a call with automotive author Steve Saxty regarding his doing a presentation for the chapter, venue to be determined, possibly at BMW NA. It was noted that Steve is doing a club-wide webinar next Tuesday.

Social Events

Taylor Youngblood reported that we have two upcoming social events: Cars & Coffee at SIM 1 Racing in Paramus on Sunday 5/3 from 9 AM to noon; and Bimmers & Brews at Sunken Silo in Lebanon on Tuesday 5/12 from 6 to 9 PM.

Vice President

Andy Staiano reported that the membership meeting at 56 Degree Wine in Bernardsville was a success, with 28 attendees, including two new members.

Our second karting event of the year on Saturday 4/4 at Supercharged Entertainment in Edison, co-sponsored with the M Chapter, was fun but had only 6 attendees.

A membership meeting will be held at Cooper Jewelers in Warren on Thursday 4/16 from 5:30 to 7:30 PM.

A membership meeting at Keis Motorsports in Hammonton will possibly be in May.

Our participation in the Biergarten at Deutscher Club of Clark will be on Friday 7/24.

Planning for the Bavarian Heritage Invitational at NJMP in October, with the DelVal Chapter, is ongoing.

Andy suggested that a raffle or giveaways, as previously done, would be a good idea at member meetings. It was noted that dealerships are not providing us with as much merchandise as they have in the past.

Regional VP

Larry Engel noted the following regional events: the Carlisle Import and Performance Nationals on Friday-Saturday 5/15 and 5/16; the Boston Concours on Sunday 6/28; and the Pittsburgh Vintage Grand Prix on Friday-Sunday 7/17 through 7/19.

Larry noted that our first TireRack Teen Street Survival school of the year will be on Sunday 6/14. Larry will be unavailable due to a national board meeting, but Ross Karlin will coordinate. A request for coaches and volunteers went out yesterday.

Driving Events

Jeff White reported that our first driver school of the year is this weekend. We are undersubscribed but did add 5 or 6 students by extending the registration deadline from Sunday to Tuesday.

Autocross

Elihu Savad reported that we are set for our first autocross of the year on Sunday 4/26. We now have insurance certificates, and our proof of insurance has been submitted but we are still awaiting our NJSP license. Clayton Ferrara will bring the autocross trailer.

Treasurer

Matthew Cahn distributed the current Income & Expense and Balance Sheet report via e-mail (see attached). Matthew noted that, as is typical for this time of year, it mostly reflects expenses and minimal income.

Mathew reported that he has purchased 4 loaner helmets from Stable Energies, and 2 from SafeRacer for sizes out of stock at Stable Energies.

Business Manager

David Chow reported that he will be sending out invoices to current sponsors at our new rate of \$1,000 per year. David is working on a package sponsorship deal with Total Energies.

Communications

Mark Hulbrock reported that he did a full push for the April driver school, with tons of ads, four e-mails, and posts on different content streams.

It was noted that, as suggested, Mark has added pictures of non-BMW's at our driving events.

Members-at-Large

Varouj Oghali reported that meetings are being held every other week on the new website design. A link to the mockup has been e-mailed to board members. Taylor reported that he is focusing on user functionality and accessibility for those who are adding content and making changes. The new website will be moving us from WordPress to Wix. Taylor estimated that he has 100 hours of work to do, which may need to be supplemented by a professional developer or graphic designer. The timeframe is estimated at approximately 6 months, with cost less than \$5,000. Larry noted that National has offered to host chapter websites, as a means of ensuring

that domain name registrations are renewed without a loss of continuity, as has been an issue for some other chapters.

Varouj handed out (and e-mailed) membership metrics for December 2025 through March 2026.

Varouj has created SOP's for different groups. These are on the Goggle Drive and a link has been e-mailed to board members.

Varouj noted that we need to increase our social media presence. Mark noted that although Josephine Skwish has been reposting on social media it isn't always timely and we need to do more.

New Business

The next board meeting was set for May 6th (one week earlier than usual) at 7:30 PM at Alfonso's. Jeff White motioned to adjourn at 8:44 PM and David Chow seconded (approved unanimously).

Respectfully submitted,
Dave Allaway, Secretary

Board Meeting – 8 April 2026

Event/Category	Income	Expense	Net	Notes
NJMP April 2026 Thunderbolt	\$0.00	\$55,742.29	(\$55,742)	
NJMP June 2026 Thunderbolt	\$0.00	\$13,781.00	(\$13,781)	
SPR Jul2026 Summit Point	\$0.00	\$2,171.00	(\$2,171)	
Miscellaneous operations	\$500.00	\$287.90	\$212	\$500 Motorsport Safety Foundation donation
Other (Non-recurring)	\$0.00	\$2,569.84	(\$2,570)	Six helmets
Total Driving Events	\$500	\$74,552	(\$74,052)	
Advertising/Newsletter	\$0.00	\$0.00	\$0	
Dues/Membership	\$4,281.34	\$0.00	\$4,281	
Telecomm. & Media	\$0.00	\$470.61	(\$471)	
Autocross	\$0.00	\$380.97	(\$381)	
Instructor seminar	\$0.00	\$858.15	(\$858)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$0.00	\$0.00	\$0	
Street Survival	\$0.00	\$250.00	(\$250)	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,445.62	(\$1,446)	
Fundraising & Donations	\$0.00	\$500.00	(\$500)	
Miscellaneous	\$2,858.61	\$596.80	\$2,262	
Total Other	\$7,140	\$4,502	\$2,638	
Total	\$7,640	\$79,054	(\$71,414)	

Net as of April 2025: (\$92,321)

Balance Sheet		
	Current	12/31/2025
Checking (combined)	\$28,307.04	\$12,006.27
Savings	\$111.19	\$111.19
7 Month Featured CD - 6634 XX6634	\$0.00	\$60,000.00
7 Month Featured CD - 4330	\$19,477.32	\$19,477.27
	\$47,895.55	\$91,594.73
Assets	\$4,746.26	\$4,746.26
Venue rental deposits	\$11,200.00	\$38,915.00
	\$15,946.26	\$43,661.26
Total assets	\$63,841.81	\$135,255.99

Matured 03/14/2026

Matures 04/25/2026