

New Jersey Chapter of BMW CCA Board Meeting

February 11, 2026

Board members present: Paul Ngai, Jeff White, Dave Allaway, Matthew Cahn, Andy Staiano, Ross Karlin*, Varouj Oghali, Mark Hulbrock*, David Chow, Matt Poth, Taylor Youngblood. Board member absent: Bill Van Ocker. Others present: Larry Engel, Neil Gambony, Stan Mayer, Colin Vozeh*, GD Singh*. (* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jeff White motioned to accept the January minutes as distributed, and Matthew Cahn seconded (approved unanimously).

Paul noted that last night was our social dinner at St. James's Gate in Maplewood, with good turnout and good company. Paul thanked JoEllen Petronzi for organizing and noted that one longtime member reported that it was the first chapter event they had attended.

Paul reported that our proposed October joint event with the DeVal Chapter is now scheduled for October 17th at NJMP. This is currently envisioned as a higher-end car show. Paul and Andy participated in the last two planning calls. Paul asked for volunteers for this event. The NJMP rental space, near the restaurant, will be \$2,500, to be split with DeVal Chapter. Revenue sources are being worked on. As previously noted, the NJ Chapter does not want to lose money on this event. Matthew Cahn will be included on the weekly calls.

Andy Staiano motioned to appoint Taylor Youngblood as Director of Social Events and Matthew Cahn seconded (approved unanimously).

Vice President

Andy Staiano provided an update on the 2026 monthly meeting and events schedule. Tuesday March 3rd will be a virtual membership meeting. March 7th and April 4th will be our karting events at Supercharged Entertainment in Edison, held in conjunction with the M Chapter, from approximately 9 AM to noon. March 9th will be at Sim 1 Racing in Paramus from 7 to 9 PM. Varouj Oghali has a write-up which he will send to Mark Hulbrock. TotalEnergies will be in April (postponed from February at their request). Keis Motorsports will be in May.

Larry Engel noted upcoming regional events to include: The Carlisle Import & Performance Nationals, May 15-16 in Carlisle, PA, for which the Nittany Bimmers Chapter will be our representative. The Boston Chapter 2026 Concours d'Elegance, June 28th in Canton, MA. The Pittsburgh Vintage Grand Prix, July 18-19 at Schenley Park, Pittsburgh, PA.

Driving Events

Jeff White reported that the Driving Event Committee met two weeks ago and set 2026 prices for students and racers. All driving events are now on MotorsportReg. Jeff reported that we have a potential candidate to take over as registrar. Jeff noted that we have only one Instructor Training School (ITS) candidate this year, and had none last year.

Jeff noted that NJMP is building a new Devil's Pass track configuration at Thunderbolt which will be ready by April. Our April school is planning to use the Devil's Pass and the chicane, blending

the racers into the instructor group. It is hoped that we can attract racers wanting to practice this new configuration. The June school and club race is planning to use the Devil's Pass only.

We have not yet spoken to potential sponsors for 2026 driving events.

Ross Karlin reported that both of our 2026 club racing events have been designated as Premier Events. The additional points should improve racer attendance.

Larry noted that we have a new North Atlantic representative to the BMW CCA Driving Events Committee, with Bob Martin replacing Bill O'Neil.

Autocross

Elihu Savad reported, via email, that at present, all needed services have been scheduled for our seven autocross dates, with the exception of insurance certificates. The national office seems to be limiting event certificate applications to just a few weeks in the future. Elihu is working on it, as well as getting them to file a proof-of-insurance form with the New Jersey State Police. The NJSP needs this to process our MVRCU permit for 2026, and we need the permit to show to any agency that asks for it on site. In the past the national office has let us submit all these requests well in advance of the CCA insurance policy renewal date of February 1st, but now they are claiming IT issues and narrowing the application window. Elihu is uncomfortable with this and would like to keep our landlord at the ballpark well supplied with our up-to-date credentials, including insurance certificates.

Treasurer

Matthew Cahn distributed a corrected 2025 year-end Income & Expense and Balance Sheet report (see attached) and the February year-to-date Income & Expense and Balance Sheet report (see attached). The 2025 report reflects a recategorization of Street Survival income and net profit. The February report reflects minimal activity so far this year, mainly the December Deutscher Club of Clark expense.

As previously approved, a chapter donation has been made to Memorial Sloan Kettering in memory of past board member Mark Mallory.

A question was posed on the need for an audit of the chapter financials. Matthew will look into options, costs, and potential next steps.

Business Manager

David Chow is looking for a complete chapter calendar that he can present to potential sponsors.

A request was made to Mark and Colin to put our next two upcoming events on the top of our home page.

Communications

Mark Hulbrock will be putting out an email in the next week with March events. Mark needs the MotorsportReg link from Matthew.

Andy will be media champion for the 56 Degree Wine event. Mark will be media champion for the Sim 1 Racing event. Media champions are needed for other upcoming events.

Members-at-Large

Varouj will send out a link for obtaining board member and general member name tags.

An updated website layout has been developed. Mark noted that he has fixed the Cars & Coffee page.

Taylor asked about national emails to lapsed members, and Larry explained the current process. It was noted that Mark is continuing to send out new member welcome emails.

New Business

The next board meeting was set for March 11th at 7:30 PM at Alfonso's. Jeff White motioned to adjourn at 9:00pm and Matthew Cahn seconded (approved unanimously).

Respectfully submitted,
Dave Allaway, Secretary

Year-End 2025 CORRECTED

Event/Category	Income	Expense	Net	Notes
NJMP April 2025 Thunderbolt	\$57,059.47	\$77,925.27	(\$20,866)	
NJMP June 2025 Thunderbolt	\$68,346.77	\$64,791.83	\$3,555	
SPR July 2025 Summit Point	\$71,510.00	\$82,783.56	(\$11,274)	
NJMP April 2026 Thunderbolt	\$0.00	\$13,934.00	(\$13,934)	
NJMP June 2026 Thunderbolt	\$0.00	\$13,781.00	(\$13,781)	July 2024 race steward expense
Miscellaneous operations	\$0.00	\$77.67		
Other (Non-recurring)	\$0.00	\$1,436.70		
Total Driving Events	\$196,916	\$254,730	(\$57,814)	Includes 2026 NJMP deposits
Advertising/Newsletter	\$4,349.67	\$0.00	\$4,350	
Dues/Membership	\$13,884.45	\$3,768.60	\$10,116	
Telecomm. & Media	\$0.00	\$2,317.75	(\$2,318)	
Autocross	\$15,850.00	\$16,787.00	(\$937)	
Instructor seminar	\$522.42	\$798.30	(\$276)	
Rally	\$725.00	\$0.00	\$725	
Social Events	\$110.00	\$248.55	(\$139)	
Street Survival	\$6,602.79	\$3,470.68	\$3,132	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,414.78	(\$1,415)	
Fundraising & Donations	\$0.00	\$3,450.00	(\$3,450)	
Miscellaneous	\$1,244.35	\$3,512.74	(\$2,268)	
Total Other	\$43,289	\$35,768	\$7,520	

Total **\$240,205** **\$290,498** **(\$50,294)** **Net as of Dec. 2024: \$(39,877)**

Less 2026 deposits **\$256,181.00** **(\$22,570)**

Balance Sheet		
	Current	12/31/2024
Checking (combined)	\$12,006.27	\$15,774.80
Savings	\$111.19	\$111.19
7 Month Featured CD - 6634 XX6634	\$60,000.00	\$126,002.25
7 Month Featured CD - 4330	\$19,477.27	
	\$91,594.73	\$141,888.24
Assets	\$4,746.26	\$4,746.26
Venue rental deposits	\$11,200.00	\$11,200.00
	\$15,946.26	\$15,946.26
Total assets	\$107,540.99	\$157,834.50

Matures 03/14/2026
Matures 04/25/2026

Board Meeting – 11 February 2026

Event/Category	Income	Expense	Net	Notes
NJMP April 2026 Thunderbolt	\$0.00	\$0.00	\$0	
NJMP June 2026 Thunderbolt	\$0.00	\$0.00	\$0	
SPR Jul2026 Summit Point	\$0.00	\$2,171.00	(\$2,171)	
Miscellaneous operations	\$0.00	\$42.65	(\$43)	
Other (Non-recurring)	\$0.00	\$0.00	\$0	
Total Driving Events	\$0	\$2,214	(\$2,214)	
Advertising/Newsletter	\$0.00	\$0.00	\$0	
Dues/Membership	\$699.52	\$0.00	\$700	
Telecomm. & Media	\$0.00	\$338.61	(\$339)	
Autocross	\$0.00	\$100.00	(\$100)	
Instructor seminar	\$0.00	\$0.00	\$0	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$0.00	\$0.00	\$0	
Street Survival	\$0.00	\$0.00	\$0	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,429.65	(\$1,430)	
Fundraising & Donations	\$0.00	\$500.00	(\$500)	
Miscellaneous	\$386.06	\$366.96	\$19	
Total Other	\$1,086	\$2,735	(\$1,650)	
Total	\$1,086	\$4,949	(\$3,863)	

<u>Balance Sheet</u>	
Current	12/31/2025
Checking (combined)	\$8,142.98
Savings	\$111.19
7 Month Featured CD - 6634 XX6634	\$60,000.00
7 Month Featured CD - 4330	\$19,477.27
	\$87,731.44
Assets	\$4,746.26
Venue rental deposits	\$11,200.00
	\$15,946.26
Total assets	\$107,540.99

Matures 03/14/2026
Matures 04/25/2026