

New Jersey Chapter of BMW CCA Board Meeting

January 14, 2026

Board members present: Paul Ngai, Jeff White, Dave Allaway, Matthew Cahn, Andy Staiano, Ross Karlin, Varouj Oghali, Mark Hulbrock, Bill Van Ocker. Board member absent: David Chow. Others present: Jamie Kavalieros, Larry Engel, Brian Morgan, Ron Gemeinhardt, Neil Gambony, Stan Mayer, Jerry Faber, Colin Vozech, Bob Isbitski, Matt Poth, Elihu Savad*, GD Singh* (* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jeff White motioned to accept the November minutes as distributed and Jamie Kavalieros seconded (approved unanimously).

Paul welcomed new board members Andy Staiano and Varouj Oghali. Jeff White motioned to appoint David Chow as Business Manager, Ross Karlin as Member-at-Large, and Matt Poth as Member-at-Large. Bill Van Ocker seconded (approved unanimously).

Paul noted the passing of past board member Mark Mallory. Paul motioned to donate \$500 to the charity of Jackie Mallory's choice, in memory of Mark. Andy Staiano seconded (approved unanimously). Paul noted that he would like to have a drive this summer in Mark's memory.

There was a discussion on expense control. Jeff White noted that the elimination of Friday dates on track events, already done, will yield a substantial cost savings in 2026 vs. prior years (see below). Larry Engel reported that there has been an approximate 30 percent decline in national membership from the peak. It was noted that this decline is not necessarily reflected in chapter event attendance.

Paul reported that we will have a Tuesday night get-together on 2/10 at St. James's Gate in Maplewood, from 6:30-8:00pm. We are also looking for a venue in Bergen County. Overall, Paul would like to have more member meetings and more social events. Neil Gambony and Varouj Oghali will work on name tags.

Vice President

Andy Staiano reported that he is working on the 2026 monthly meeting schedule, currently as follows: January – Shade Tree Garage, February – TotalEnergies, March – 56 Degree Wine, April – Show & Shine at Deutscher Club of Clark, May – Kies Motorsports, June – eMpower Automotive, July – BMW of Bridgewater, August – tbd, September – Circle BMW.

The M Chapter has reached out to us regarding a joint karting event. Mark noted that our prior survey on this topic generated a low number of opens and a minimal response. We are planning on dates in Edison as follows: 2/7, 3/7 and 4/4.

Andy suggested a sign-in sheet at meetings and other non-track events so that we can do follow-up e-mails and surveys.

DelVal Chapter president Chris Holliday has contacted us regarding a joint event at NJMP, to include a judged car show. This would be held in mid-October.

Driving Events

Jeff White has signed contracts for NJMP (April and June). A signed contract for Summit Point (July) is expected very soon. Both the NJMP April and Summit Point contracts reflect an approximate \$20K reduction in cost due to eliminating Fridays. Rates for both tracks did go up but not significantly. NJMP is now at the rate of \$52K to \$54K per event.

Jeff noted that the NJ State Police are requiring Snell 2020 or 2025 helmets, with no extended grace period this year, so 2015 helmets are disallowed.

Jeff reported that our Regional Instructor Seminar is in the works but not yet scheduled.

Ron Gemeinhart reported that the first draft of the revised tech form will be available for the Driver School Committee meeting.

Larry proposed 6/14 and 10/18 as dates for this year's TireRack Street Survival (TRSS). Ross Karlin will request those dates from Bergen County.

Elihu Savad noted that he is scheduling a joint autocross event with the MR2 Club on 9/27. This replaces our previously scheduled autocross date of 10/4 [see November 2025 minutes for 2026 autocross dates]. Elihu noted a requirement to wait on submitting insurance certificate requests until 1/31/26 due to policy renewal. He also noted the need to change to Snell 2020 or 2025 on the autocross registration form. Elihu reported that all 2026 autocross contracts have been signed.

Treasurer

Matthew Cahn distributed the 2025 year-end Income & Expense and Balance Sheet report (see attached). It was noted that the TRSS income and expense is misstated, probably due to a mis-categorization. Larry Engel later reported that the TRSS net profit for June and October should be \$997.21 and \$1,382.39, respectively. As previously discussed, \$500 in profit usually shared with the BMW Foundation will be allocated to refreshing equipment (e.g. cones) due to long-term wear and tear from TRSS events over the years.

Secretary

Dave Allaway reported that the national office, in November, suggested that we forgo the online election due to all positions being uncontested. This was done with the approval of Frank Patek (Executive Director) and Larry Engel (Regional VP). The 2026 board members (minus Director of Social Events) will be as noted in the November minutes. These have already been shared with the membership via e-mail.

Communications

Mark Hulbrock reported that HPDE photographers are set for April and June. Mark would also like to have one designated media champion for each chapter event, assigned to take casual event photos and provide captions or brief event summaries for posting.

Jeff White reported that he has a combined North Atlantic Region on-track events calendar on our website, with a link available to all other chapters.

Webmaster

Colin Vozech reported that Varouj has developed a comprehensive framework for our refresh of the website. Larry noted that the national office will pay for our domain name registration, removing this burden from the chapter and ensuring that it remains current and is not hijacked. Ron noted that our website forum was discontinued because of outmoded tech and vulnerabilities. There was discussion on an alternate platform for member posts using FaceBook or other apps. GD Singh offered to manage a chapter TikTok account. Colin noted that other chapters' websites have more content and newer content, and that we are not taking full advantage of our current capabilities. It was noted that BMW NA has 4 million followers. The idea of having a LinkedIn group page for the chapter was suggested. There was concern over managing multiple social media platforms (website, FaceBook, Instagram, TikTok, LinkedIn, etc.). Mark suggested that we could purchase an existing tool which can push content to multiple platforms.

Members-at-Large

Varouj will work on name tags and the website refresh.

Old Business

It was noted that a Director of Social Events and a Membership Director are needed and Paul requested volunteers for these positions.

New Business

The next board meeting was set for 2/11 at 7:30pm at Alfonso's. Jeff White motioned to adjourn at 8:51pm and Matthew Cahn seconded (approved unanimously).

Respectfully submitted,
Dave Allaway, Secretary

Year-End 2025

Event/Category	Income	Expense	Net	Notes
NJMP April 2025 Thunderbolt	\$57,059.47	\$77,925.27	(\$20,866)	
NJMP June 2025 Thunderbolt	\$68,346.77	\$64,791.83	\$3,555	
SPR July 2025 Summit Point	\$71,510.00	\$82,783.56	(\$11,274)	
NJMP April 2026 Thunderbolt	\$0.00	\$13,934.00	(\$13,934)	
NJMP June 2026 Thunderbolt	\$0.00	\$13,781.00	(\$13,781)	July 2024, race steward expense
Miscellaneous operations	\$0.00	\$77.67		
Other (Non-recurring)	\$0.00	\$1,436.70		
Total Driving Events	\$196,916	\$254,730	(\$57,814)	Includes 2026 NJMP deposits
Advertising/Newsletter	\$4,349.67	\$0.00	\$4,350	
Dues/Membership	\$13,884.45	\$3,768.60	\$10,116	
Telecomm. & Media	\$0.00	\$2,317.75	(\$2,318)	
Autocross	\$15,850.00	\$16,787.00	(\$937)	
Instructor seminar	\$522.42	\$798.30	(\$276)	
Rally	\$725.00	\$0.00	\$725	
Social Events	\$110.00	\$248.55	(\$139)	
Street Survival	\$0.00	\$3,470.68	(\$3,471)	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$1,414.78	(\$1,415)	
Fundraising & Donations	\$0.00	-\$3,152.79	\$3,153	
Miscellaneous	\$1,244.35	\$3,512.74	(\$2,268)	
Total Other	\$36,686	\$29,166	\$7,520	

Total	\$233,602	\$283,896	(\$50,294)
Less 2026 deposits		\$256,181.00	(\$22,570)

Net as of Dec. 2024: **(\$39,877)**

	Balance Sheet	
	Current	12/31/2024
Checking (combined)	\$12,006.27	\$15,774.80
Savings	\$111.19	\$111.19
7 Month Featured CD - 6634 XX6634	\$60,000.00	\$126,002.25
7 Month Featured CD - 4330	\$19,477.27	
	\$91,594.73	\$141,888.24
Assets	\$4,746.26	\$4,746.26
Venue rental deposits	\$11,200.00	\$11,200.00
	\$15,946.26	\$15,946.26
Total assets	\$107,540.99	\$157,834.50

Matures 03/14/2026
Matures 04/25/2026