New Jersey Chapter of BMW CCA Board Meeting

July 9, 2025

Board members present: Paul Ngai, Jeff White, Dave Allaway, Matthew Cahn, Jamie Kavalieros, Josephine Skwish, David Chow*. Board members absent: Allison Mack, Bill Van Ocker, Mark Hulbrock, Ross Karlin, Doug Feigel. Others present: Elihu Savad*, Larry Engel, Brian Morgan*, Neil Gambony, Ron Gemeinhardt, Stan Mayer. (* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:31 PM at Alfonso's. Jeff White motioned to accept the May minutes [there was no June meeting] as distributed and Jamie Kavalieros seconded (approved unanimously).

Paul Ngai noted that we have a busy weekend coming up, with the Biergarten at Deutscher Club of Clark on Friday, our Summit Point school and club race Friday through Sunday, and Flemington BMW [see below] and the Concours On The Palisades on Sunday. Paul reported that we had a great turnout for the Cars & Coffee at Open Road BMW, with many young drivers and newer cars. At least two new members gained and more are expected as a result of brochures distributed. It was noted that the national office needs 30 days notice on event insurance, including non-driving events. Paul reported that James Liu has confirmed a 9/13 date for the E30 M3 SIGFest at BMW NA. Paul reported that Allison will not be running for VP for 2026 and alerted those who may be interested in the position.

Regional VP

Larry Engel noted that the club as a whole is now gaining membership on a year-to-year basis. Larry suggested sending a Google survey to new members asking what they would like to see from the club and whether they would be willing to volunteer. Larry also noted that the national website now has a new member referral tracking tool which could be used by chapters to run a new member referral contest.

Driving Events

Jeff White estimated that we gain 100 to 200 new members per year via our driving events. As such, we should continue to heavily promote driving events as our major source of revenue-generating members. Jamie Kavalieros noted our upcoming Summit Point event, for which we have fewer students and racers than we could accommodate. There is no specific conflict or reason for the low racer registration, except the number of club racing events available.

Larry recommended that the chapter donate $997.21 to the BMW Foundation, as 50% of our net proceeds from our latest Tire Rack Street Survival school. Jeff White so motioned and Dave Allaway seconded (carried unanimously).

Elihu Savad reported that our last autocross was run successfully, despite the weather taking a turn for the worse. Post-event, it was determined that our timing equipment has ceased to function due to a wireless link issue. We will run the next autocross using our old cables. Elihu has obtained an estimate from Race America to trade-in and upgrade our equipment. Matthew Cahn motioned to allocate funds not to exceed $650 to cover the trade-in/upgrade and shipping, and Jamie Kavalieros seconded (carried unanimously).

Treasurer
Matthew Cahn distributed the Income & Expense and Balance Sheet report (attached). Matthew reported that the June school/race at NJMP was just above break-even. Some additional income is expected from two event sponsors. Jeff noted that VAC Motorsports is sponsoring the shirts for Summit Point.

Business Manager
David Chow reported that Detailing World is interested in becoming an event sponsor for Cars & Coffee and Show & Shine. Apex One is also a potential sponsor, and David suggested a virtual track event at their Westfield location. David noted that their Paramus location is still under construction. Paul suggested that we could have a monthly meeting at Apex One on a weeknight when they are less busy.

Social Events
Josephine Skwish reported that our second Cars & Coffee of the year, our first at Open Road BMW, attracted around 150 cars. Their general manager is enthusiastic about hosting another one. The planned event at Flemington BMW this Sunday has been canceled due to an unspecified emergency. Josephine reported that she will be moving out of the area.

Communications
Mark Hulbrock reported, via email, that he ran social media ads for the Summit Point event at $150 as usual. Mark noted that David Lee made a great new video for our ads and did a great job photographing our NJMP event. Mark suggested that we continue to engage David with other club events as he seems very interested in helping out, especially with content creation. Mark will continue to create emails based on our posted schedule and get an email out this week for the Biergarten and Concours On The Palisades events.

New Business
The next board meeting was set for Wednesday August 13th at 7:30 PM at Alfonso's.

Jamies Kavalieros motioned to adjourn at 8:19 PM and Jeff White seconded (approved unanimously).

Respectfully submitted,
Dave Allaway, Secretary

Board Meeting – 9 July 2025

Event/Category	Income	Expense	Net	Notes
NJMP April 2025 Thunderbolt	$56,059.47	$77,925.27	($21,866)	
NJMP June 2025 Thunderbolt	$63,393.50	$62,707.49	$686	
SPR July 2025 Summit Point	$0.00	$3,958.00	($3,958)	
Miscellaneous operations	$0.00	$77.67	($78)	
Other (Non-recurring)	$0.00	$1,436.70	($1,437)	July 2024 race steward expense
Total Driving Events	**$119,453**	**$146,105**	**($26,652)**	
Advertising/Newsletter	$2,157.14	$0.00	$2,157	
Dues/Membership	$8,207.00	$246.46	$7,961	
Telecomm. & Media	$0.00	$1,525.75	($1,526)	
Autocross	$8,570.00	$6,626.94	$1,943	
Instructor seminar	$522.42	$798.30	($276)	
Rally	$0.00	$0.00	$0	
Social Events	$0.00	$248.55	($249)	
Street Survival	$0.00	$2,235.57	($2,236)	(Incl. $180 for Oct ins; income pending)
Toolbox	$0.00	$0.00	$0	
Meetings/Travel	$0.00	$330.54	($331)	
Fundraising & Donations	$0.00	$3,550.00	($3,550)	
Miscellaneous	$1,244.35	$3,371.58	($2,127)	
Total Other	**$20,701**	**$18,934**	**$1,767**	
Total	**$140,154**	**$165,039**	**($24,885)**	***Net as of July 2024: ($16,325)***

Balance Sheet

	Current	12/31/2024
Checking (combined)	**$77,414.84**	**$15,774.80**
Savings	**$111.19**	**$111.19**
7 Month Featured CD - 6634 XX6634	**$19,477.27**	**$126,002.25**
7 Month Featured CD – 4330	**$20,000.00**	
	$117,003.30	**$141,888.24**
Assets	**$4,746.26**	**$4,746.26**
Venue rental deposits	**$11,200.00**	**$11,200.00**
	$15,946.26	**$15,946.26**
Journal Entry		
Total assets	**$132,949.56**	**$157,834.50**