New Jersey Chapter of BMW CCA Board Meeting

March 12, 2025

Board members present: Paul Ngai, Allison Mack*, Jeff White, Dave Allaway, Matthew Cahn, Mark Hulbrock*, David Chow*, Doug Feigel*, Bill Van Ocker, Ross Karlin*. Board members absent: Jamie Kavalieros, Josephine Skwish. Others present: Elihu Savad*, Neil Gambony, Stan Mayer, Ron Gemeinhardt, Larry Engel, Colin Vozeh*, Bob Isbitski*. (* via audio/video teleconference)

President

Paul Ngai called the meeting to order at 7:31 PM at Alfonso's. Jeff White motioned to accept the February minutes as amended, and Bill Van Ocker seconded (approved unanimously).

Paul reported that James Liu is planning the 4th annual Concours on the Palisades in Ft. Lee on 7/13 from 10am to 2pm, especially recognizing the 50th anniversary of the BMW 3-Series, and has asked if the NJ Chapter would like a booth. Larry Engel noted that we should also reach out to the New York and Connecticut Chapters. James is also working with BMW NA on a location for this year's E30 SIGFest, with a mid- to late-September date to be determined.

Paul is working with BMW NA on this year's VDC tour but has not heard back on a date.

Stable Energies is hosting a Cars & Croissants on 3/29 and has invited 11 car clubs, including the NJ Chapter, with a $100 charge to cover refreshments. The board elected to decline due to a conflict with our regional instructor seminar.

Paul urged everyone to keep the chapter calendar up to date via Mark Hulbrock. Mark will endeavor to keep the national calendar in sync.

Paul reported on attending a recent Sun Coast Chapter monthly local dinner. If anyone wishes to organize an informal dinner or lunch in their area, please do so and put it on the chapter calendar.

Paul noted that he will be out of the country after the April board meeting and Allison will chair the May meeting.

Regional VP

Larry Engel reported on items from last weekend's national board meeting:

1) The next BimmerLife deadline is 6/1, with the theme of "3." Chapters will lose two months of their allocation if their BimmerLife article is not submitted on time. It was noted that this has never been an issue for the NJ Chapter.
2) A regional conference on membership retention and growth will be held at the Courtyard Marriot in Montvale on 4/5. David Chow and Doug Feigel will attend.
3) A contest for membership growth will be announced, with any chapter achieving or exceeding 3% annual growth receiving $10 from national for each net member increase.

Vice President

Allison reported that our first Cars & Coffee of 2025 will be at Detailing World in Springfield on 3/22 from 9am to noon. She is seeking volunteers. We will do a free raffle of an RC M8 for members only.

Allison reported that TySpeed Automotive has received a new M2 from BMW NA for the Pikes Peak International Hill Climb. Tyler plans to host an open house on 5/17-18 to unveil the prepped race car.

As previously reported, book author Steve Saxty will be giving a talk on BMW history (date to be determined). Steve is working with BMW NA on finding a suitable location.

Driving Events
Jeff White reported that, so far, registrations for our April school are at about half of what we need to break even. A fabulous video has been created by Kies Motorsports, featuring an NJ Chapter driver school. A clip will be downloaded for our Instagram promo. Ross Karlin is working on promoting Friday as a test & tune day.

Our annual Regional Instructor Seminar will be 3/29 at the Westlake School in Westfield.

Jeff noted that the RoadStr social networking app (see November minutes) has changed their payment model to include one-month subscriptions. As an informal drive platform, we do not believe that the paid subscription model would benefit our members.

Ron Gemeinhardt reported that this year's tech form will be simplified, with the exceptions and special cases listed separately. Vehicles with retractable or removable hardtops will now be allowed, provided that they have factory fixed rollover protection.

Jeff reported that we will have a web page listing all the BMW CCA driving events in the North Atlantic region plus National Capital Chapter, and we are encouraging other chapters to do the same. This will serve to cross-promote, and to indicate the scope of the club's driving programs.

Ross Karlin has asked Bergen County for confirmation on this year's Tire Rack Street Survival dates and is awaiting a response. Larry noted that he needs to get the instructor solicitation out within the next two weeks.

Elihu Savad reported that our first autocross of the season is set for 4/6. Mark Mallory will bring the trailer. There will be a $10 increase in the registration fee. A $75 contribution has been paid toward maintaining the AutoX4U website on which our autocross events are listed.

Ross is working on planning for the June club race. The Westlake School students will again be making the trophies. Plaques have been delivered by Neil Gambony who thanked Fox Lumber in Clinton for donating the wood.

Treasurer
Matthew Cahn reviewed the Income & Expense and Balance Sheet report (attached).

Matthew has submitted the chapter admin form to National.

A new Bank of America debit card has been obtained and was used as needed for the Summit Point Raceway deposit via ACH and has since been locked.

Another $20K has been rolled over to a 7-month CD. Due to the complexity of creating a new account for each CD, this will not be done monthly in the future.

NJMP has requested to be paid in full for the April event, and this was acceptable to the board.

Matthew reported that he still has an imbalance in the reporting spreadsheet (not in Quicken), possibly related to CD interest. Ron will assist in diagnosing the spreadsheet issue. [The issue has since been resolved. The corrected March 2025 and 2024 Year-End reports are attached.]

It was confirmed that we have no financial obligation in regards to the Shenandoah event.

David Chow needs to inform Matthew which sponsors to invoice.

Social Events
Mark Hulbrock reported, on Josephine Skwish's behalf, that our first Cars & Coffee at Thumbody in Paramus has been confirmed for 4/26, and we are asking for volunteers again.

Josephine is working with Gaswerks Garage and Open Road BMW on possible events.

Jeff noted that Andy Korinis is hosting a cars get-together on 3/23, and thereafter on the 3rd Sunday of each month, and we should try to avoid a scheduling conflict if possible.

Communications
Mark Hulbrock reported that he is planning two e-mails covering upcoming HPDE, autocross, and Cars & Coffee.

Mark will be resuming a monthly e-mail recap of what-you-missed and upcoming events.

Mark will also resume paid ads for upcoming HPDE's (at $100).

Members-at-Large
Doug Feigel will pick up the tent from Jamie for our Cars & Coffee at Detailing World.

Doug will attend the 4/5 conference for at least a half-day.

New Business
Ross will e-mail the flyer for the Union County Educational Service Commission evening fundraiser on Thursday 5/8.

David Chow discussed sim racing at Apex One in Westfield.

The next board meeting was set for Wednesday April 9th at 7:30 PM at Alfonso's.

Jeff White motioned to adjourn at 9:10 PM and Bill Van Ocker seconded (approved unanimously).

Respectfully submitted,
Dave Allaway, Secretary

Board Meeting – 12 March 2025

Event/Category	Income	Expense	Net	Notes
NJMP April 2025 Thunderbolt	$0.00	$18,577.00	($18,577)	
NJMP June 2025 Thunderbolt	$0.00	$13,397.00	($13,397)	
SPR July 2025 Summit Point	$0.00	$3,158.00	($3,158)	
SPR September 2024 Shenandoah	$0.00	$0.00	$0	
Miscellaneous operations	$0.00	$0.00	$0	
Other (Non-recurring)	$0.00	$37.32	($37)	
Total Driving Events	**$0**	**$35,169**	**($35,169)**	
Advertising/Newsletter	$0.00	$0.00	$0	
Dues/Membership	$0.00	$0.00	$0	
Telecomm. & Media	$0.00	$849.34	($849)	
Autocross	$0.00	$75.00	($75)	
Instructor seminar	$0.00	$0.00	$0	
Rally	$0.00	$0.00	$0	
Social Events	$0.00	$0.00	$0	
Street Survival	$0.00	$0.00	$0	
Toolbox	$0.00	$0.00	$0	
Meetings/Travel	$0.00	$151.94	($152)	
Fundraising & Donations	$0.00	$800.00	($800)	
Miscellaneous	$1,224.25	$30.00	$1,194	
Total Other	**$1,224**	**$1,906**	**($682)**	
Total	**$1,224**	**$37,076**	**($35,851)**	***Net as of March 2024: ($37,49***2

Balance Sheet

	Current	12/31/2024
Checking (combined)	$66,448.43	$15,774.80
Savings	$111.19	$111.19
7 Month Featured CD - 6634 XX6634	$19,477.63	$126,002.25
7 Month Featured CD – 4330	$20,000.00	
	$106,037.25	$141,888.24
Assets	$4,746.26	$4,746.26
Venue rental deposits	$11,200.00	$11,200.00
	$15,946.26	$15,946.26
Journal Entry		
Total assets	$121,983.51	$157,834.50

Year-End 2024

Event/Category	Income	Expense	Net	Notes
NJMP April 2024 Thunderbolt	$51,015.30	$72,873.92	($21,859)	
NJMP June 2024 Thunderbolt	$71,113.00	$71,029.00	$84	
SPR July 2024 Summit Point	$59,205.80	$71,829.24	($12,623)	
SPR September 2024 Shenandoah	$0.00	$0.00	$0	
Miscellaneous operations	$7,620.00	$42.37	$7,578	Jackets: $5885
Other (Non-recurring)	$0.00	$12,796.49	($12,796)	Jackets: ($11,650), Helmets, Shirts
Total Driving Events	**$188,954**	**$228,571**	**($39,617)**	
Advertising/Newsletter	$400.00	$0.00	$400	
Dues/Membership	$19,096.38	$1,934.64	$17,162	
Telecomm. & Media	$0.00	$3,994.81	($3,995)	
Autocross	$19,407.15	$18,231.49	$1,176	
Instructor seminar	$220.62	$0.00	$221	
Rally	$800.00	$213.49	$587	
Social Events	$5,596.00	$3,769.26	$1,827	
Street Survival	$3,005.00	$3,582.20	($577)	
Toolbox	$0.00	$0.00	$0	
Meetings/Travel	$0.00	$5,631.28	($5,631)	
Fundraising & Donations	$0.00	$14,682.00	($14,682)	
Miscellaneous	$6,062.25	$1,830.55	$4,232	CD Interest: $6002.25
Total Other	**$54,587**	**$53,870**	**$718**	
Total	**$243,542**	**$282,441**	**($38,899)**	***Net as of Dec. 2023: $15,632***

Balance Sheet

	Current	12/31/2023
Checking (combined)	**$15,774.80**	**$32,698.29**
Savings	**$111.19**	**$111.19**
13-Month CD (due 01/12/2025)	**$126,002.25**	**$120,000.00**
	$141,888.24	**$152,809.48**
Assets	**$4,746.26**	**$4,746.26**
Venue rental deposits	**$11,200.00**	**$39,178.00**
	$15,946.26	**$43,924.26**
Total assets	**$157,834.50**	**$196,733.74**