

## **New Jersey Chapter of BMW CCA Board Meeting**

**November 15, 2023**

Board members present: Paul Ngai, Allison Mack\*, Jeff White, Dave Allaway, Matthew Cahn, Jamie Kavalieros, Wade Howard, Ross Karlin, Bob Isbitski\*, Josephine Skwish\*, Mark Hulbrock. Board members absent: Lou D'Angeli. Others present: Larry Engel, Mirril McMullen\*, Elihu Savad, Doug Feigel\*, Ron Gemeinhardt\*, Brian Morgan, Bill Van Ocker, Neil Gambony. (\* via audio/video teleconference).

### **President**

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jamie Kavalieros motioned to accept the October minutes as distributed and Jeff White seconded (approved unanimously). Paul thanked everyone for their hard work during 2023. Paul reported that he met with Kara Bossert regarding a memorial drive to be held next spring in memory of Gary Bossert. A drive to E30 M3 SIGFest was suggested as a possibility.

### **Vice President**

Allison Mack reported (via e-mail) that she is working with Josephine and the Communications Team to promote the Pinewood Derby on 12/5. She wants to promote it as a holiday party and highlight it as a long-running NJ Chapter tradition. She talked with Neil, and we've been doing this event for roughly 30 years! We can encourage people to wear their festive gear, ugly sweaters, etc. Allison is talking with Wade about a potential New Member meeting early next year. She wants to get new folks into the groove and make sure they feel welcomed by us. Event TBD (pizza party or something easygoing) and would be heavily promoted to new members, or those who joined within the past two years or so. Allison has caught up with Lou D'Angeli regarding sponsor renewals and sent out his intro to all sponsors but no one has responded. She will ping them again today/tomorrow to get this going and is surprised at the lack of response as it's important for scheduling next year. Allison noted her interest in working with Bimmers United on an autocross/driving event as a worthwhile opportunity (see discussion below).

### **Driving Events**

Jeff White reported that he has spoken with Doug Verner of National Capital Chapter (NCC) regarding a jointly sponsored M Day (in Spartanburg). Jeff is confident that this 2024 event can utilize our long-standing deposit. Jeff noted that Derek Leonard, former BMW Performance Center instructor, is now chief instructor at Monticello Motor Club and is interested in the NJ Chapter returning to Monticello. Jeff noted that a select committee has been formed to evaluate Track Rabbit and that Scott Reiman is creating a document, with our input, to detail our needs for administering an HPDE.

Neil Gambony reported that our Pick-Your-Pumpkin Rally had about 25 cars and collected \$800 for NORWESCAP. Neil offered to do sign-in and weigh-in for the Pinewood Derby.

### **Driver Schools**

Jamie Kavalieros reported that he has 2024 NJMP contracts for April 12-14 and June 3-4 and will sign today or tomorrow. Our 2024 Summit Point dates are July 13-14 but we do not have a contract in hand yet. We have given up our October 12-13 dates at Shenandoah in favor of a jointly-promoted NCC event on September 13-15. The proposed drive to NJMP is now being handled as a social event and will be April 14 (Sunday), not 4/13 as previously reported. Jamie stated that he can handle 25 to 30 people at the track, with instructor rides.

### **Autocross**

Elihu Savad reported that we have been approached by Sumith Bepari of Bimmers United (non-BMW CCA affiliated) regarding their annual car show at BMW of Turnersville for which they would like us to provide an autocross. It is unclear at this point whether this would be run as a standard NJ Chapter autocross event or in some other format. Elihu expressed significant reservations regarding the distance and other concerns. Elihu will follow up with Sumith Bepari to better understand their expectations. Josephine noted a similar autocross arrangement between Bimmer Fever and the BMW CCA Lone Star Chapter.

### **Club Racing**

Ross Karlin noted that he is anticipating that our three-day club race at Summit Point will be designated as a Premier Event, which should attract additional racers.

### **Treasurer**

Matthew Cahn distributed the current Income & Expense and Balance Sheet report (see attached). Mathew motioned to open a Merrill/Bank of America (previously Merrill Lynch) business money market account so that we may obtain a higher interest rate for our cash balance, as previously e-mailed to the board. It had been noted that there are no annual fees or transaction fees associated with the account. Jeff White seconded. The motion was approved unanimously. Dave Allaway signed the required application, as Secretary, confirming the resolution.

### **Secretary**

Dave Allaway reported that nominations for 2024 board positions have been received, as follows: President: Paul Ngai, Vice President: Allison Mack, Treasurer: Matthew Cahn, Secretary: Dave Allaway, Director of Social Events: Josephine Skwish, Director of Driving Events: Jeff White, Director of Communications: Wade Howard, Members-at-Large: Mark Hulbrock and Bill Van Ocker. National will be contacted to stage the election online.

### **Social Events**

Josephine Skwish reported that our recent Cars & Coffee (C&C) at Paramus attracted 200+ cars, despite weather that was not the best, although it did not rain. Thumbody provided a 10% discount on food and drinks. There are ongoing discussions regarding sponsorships for future C&C's. Josephine is planning on a new member meeting and has been in discussion with the DelVal Chapter regarding a joint social event.

### **Communications**

Wade Howard reported that he is in discussion with the owner of Thumbody regarding a future C&C. Wade was at Paul Miller's event and reported that we had easily three times as many cars. Wade met with photographer Mike Sulkowski and subject Dave Gerwig for photos for the Spring/Summer 2024 BimmerLife article. Wade is working on a virtual membership campaign, with a 90 second to 3-minute video to talk about the value of the BMW CCA. Wade is also working with David Lee and Vinny Vigorito on the revised membership survey.

It was noted that our chapter Instagram account is doing well, with over 3,200 followers, and that our posting rate equals or surpasses that of the BMW CCA national account. We received over 10,000 likes on a single post regarding an E39 Touring.

### **Members-at-Large**

Mark Hulbrock reported that he sent two e-mails for the Pick-Your-Pumpkin Rally, one for the election nominations, one for the Cars & Coffee, and one for new members. A newsletter is coming up. Mark will work with Allison on a holiday meeting message.

### **New Business**

Ross reported that former chapter president and former regional VP Jeff Caldwell is running for BMW CCA president. While not endorsing any candidate, the board agreed to encourage chapter members to vote.

The next board meeting was set for Wednesday January 10<sup>th</sup> at 7:30 PM at Alfonso's. Jeff motioned to adjourn at 8:52 PM and Jamie seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

# Board Meeting – 15 November 2023

Event/Category	Income	Expense	Net	Notes
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NJMP April 2023 Thunderbolt	\$70,393.77	\$71,798.55	(\$1,405)	
NJMP June 2023 Thunderbolt	\$69,846.34	\$55,003.36	\$14,843	
SPR July 2023 Summit Point	\$72,352.50	\$53,671.92	\$18,681	
SPR October 2023 Shenandoah	\$29,920.00	\$29,853.68	\$66	
Miscellaneous operations	\$0.00	\$0.00	\$0	
Other (Non-recurring)	\$0.00	\$1,599.30	(\$1,599)	
<b>Total Driving Events</b>	<b>\$242,513</b>	<b>\$211,927</b>	<b>\$30,586</b>	

Advertising/Newsletter	\$2,666.70	\$0.00	\$2,667	
Dues/Membership	\$9,344.96	\$4,169.00	\$5,176	
Telecomm. & Media	\$0.00	\$4,745.85	(\$4,746)	
Autocross	\$18,215.00	\$10,981.09	\$7,234	
Instructor seminar	\$583.60	\$875.40	(\$292)	
Rally	\$0.00	\$103.10	(\$103)	
Social Events	\$3,984.90	\$4,273.00	(\$288)	
Street Survival	\$2,730.00	\$3,238.06	(\$508)	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$3,705.31	(\$3,705)	
Fundraising & Donations	\$3,200.00	\$15,860.00	(\$12,660)	
Miscellaneous	\$814.83	\$1,892.98	(\$1,078)	
<b>Total Other</b>	<b>\$41,540</b>	<b>\$49,844</b>	<b>(\$8,304)</b>	

<b>Total</b>	<b>\$284,053</b>	<b>\$261,771</b>	<b>\$22,282</b>	
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Net as of Oct. 2023: \$12,648

Balance Sheet		
	Current	12/31/2022
Checking (combined)	\$67,331.57	\$91,214.40
Savings	\$120,105.79	\$50,081.96
	<b>\$187,437.36</b>	<b>\$141,296.36</b>
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$35,059.00
	<b>\$17,446.26</b>	<b>\$41,305.26</b>
<b>Total assets</b>	<b>\$204,883.62</b>	<b>\$182,601.62</b>