

New Jersey Chapter of BMW CCA Board Meeting

May 10, 2023

Board members present: Paul Ngai, Jeff White, Dave Allaway, Josephine Skwish, Matthew Cahn, Jamie Kavalieros, Mark Hulbrock*, Bob Isbitski*, Ross Karlin. Board members absent: Wade Howard, Allison Mack, Lou D'Angeli. Others present: Brian Morgan, Ron Gemeinhardt, Neil Gambony, Bill Van Ocker, Vinny Vigorito, Elihu Savad, Mirril McMullen*. (* via video/teleconference)

President

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jamie Kavalieros motioned to accept the April minutes as distributed and Jeff White seconded (approved unanimously). Paul reported on the latest membership statistics. There were 21 new members and 37 lapsed members in March. Larry Engel reported, via e-mail, that we had a net gain of one member in April, so the recent decline may have leveled off. Jeff noted that we have 30 new members as a result of the upcoming school. Paul reported that the BMW Vehicle Distribution Center (VDC) tour is still on for 9/16. Registration will open in July.

Vice President

Allison Mack reported, via e-mail, that we are all set for the membership meeting at Shade Tree Garage tomorrow 5/11. The subsequent meetings will be: 6/17 at eMpower Automotive, 7/19 at BMW of Bridgewater, and 8/24 Show N Shine at Deutscher Club of Clark. The Show N Shine will likely be hosted by Tyspeed Automotive with a Tyspeed table/tent, and they can help with food costs, etc. The Deutscher Club Biergarten is 7/7. This is not our event but we are invited again this year for BMW Night. Allison noted that she is still working on Business Manager transitions, with e-mails going out to current sponsors to introduce Lou D'Angeli.

Driving Events

Jeff White reported that all eight of our recent Instructor Training School candidates passed. There was a discussion on the revised Driving Events Manual. Some clarifications are needed but it appears that we are in compliance.

Jamie Kavalieros reported that we lost \$2K on our recent (April) NJMP event, which is less than in prior years. We had 20 novice (first-time) students. For our next (June) NJMP event we currently have 34 students and anticipate enrollment in the mid-to-high 40's. We have 20 instructors so far and need 25 to 30. Ross Karlin reported that BMW of Manhattan will again sponsor this event (Matthew will invoice). We have 49 racers so far and may need two race groups. We also need approximately ten volunteers to assist with the race. Students from the Westlake School will be our guests on Tuesday.

Elihu Savad reported that our first autocross of the season was canceled due to weather.

Treasurer

Matthew Cahn distributed the current Income & Expense report (see attached). The NJMP invoice should be paid. Our 2022 tax return has been filed and the tax paid. We still need to resolve the Mail Chimp billing issue. Mark Hulbrock will provide a login to Matthew.

Social Events

Josephine Skwish reported that our latest Cars & Coffee (4/12) was our first in Northern New Jersey. We had almost 200 cars despite threatening weather, and the host businesses were very supportive. We had about 15 volunteers, mostly members, to help with entrance, parking, and membership and retail tents. Our next Cars & Coffee will be Sunday 6/25 in Central New Jersey.

Communications

Wade Howard reported, via e-mail, that he is almost ready to submit our BimmerLife article, photos, and schedule. He provided a schedule for confirmation so that he may submit our article on 6/1. Josephine also reported that Wade would like to do a quarterly update for members.

Members-at-Large

Mark Hulbrook reported that he spent \$100 on HPDE promotion. The newsletter e-mail had great content. He sent an HPDE e-mail on Friday and a membership meeting (Shade Tree Garage) e-mail today. An autocross e-mail will go out next week. A photo of the Westlake School donation check presentation was posted to Facebook and Instagram.

Membership

Vinny Vigorito reported that we added 12 new members at our recent Cars & Coffee. We have also gotten contacts via the national website. Paul thanked everyone for their hard work and noted that we gained 200 new followers in the two weeks prior to our recent Cars & Coffee.

New Business

The next board meeting was set for Wednesday June 14th at 7:30 PM at Alfonso's. Ross Karlin motioned to adjourn at 8:36 PM and Jeff White seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

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Event/Category	Income	Expense	Net	Notes
NJMP April 2023 Thunderbolt	\$66,077.00	\$68,473.10	(\$2,396)	
NJMP June 2023 Thunderbolt	\$0.00	\$9,465.00	(\$9,465)	
SPR July 2022 Summit Point	\$0.00	\$11,768.26	(\$11,768)	
SPR October 2022 Shenandoah	\$0.00	\$0.00	\$0	
Miscellaneous operations	\$0.00	\$0.00	\$0	
Other (Non-recurring)	\$0.00	\$307.65	(\$308)	
Total Driving Events	\$65,905	\$89,842	(\$23,937)	
Advertising/Newsletter	\$1,533.35	\$0.00	\$1,533	
Dues/Membership	\$5,209.25	\$0.00	\$5,209	
Telecomm. & Media	\$0.00	\$691.21	(\$691)	
Autocross	\$0.00	\$2,626.64	(\$2,627)	
Instructor seminar	\$583.60	\$875.40	(\$292)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$0.00	\$2,856.79	(\$2,857)	
Street Survival	\$0.00	\$1,018.00	(\$1,018)	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$2,026.67	(\$2,027)	
Fundraising & Donations	\$3,200.00	\$11,400.00	(\$8,200)	
Miscellaneous	\$6.59	\$3,975.59	(\$3,969)	
Total Other	\$10,533	\$25,470	(\$14,938)	

Total **\$76,438** **\$115,313** **(\$38,875)**

Net as of April 2023: (\$23,087)

Balance Sheet		
	Current	12/31/2022
Checking (combined)	\$76,192.29	\$91,214.40
Savings	\$50,088.55	\$50,081.96
	\$126,280.84	\$141,296.36
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$35,059.00
	\$17,446.26	\$41,305.26
Total assets	\$143,727.10	\$182,601.62