

New Jersey Chapter of BMW CCA Board Meeting

November 2, 2022

Board members present: Paul Ngai, Jeff White, Dave Allaway, Matthew Cahn, Jamie Kavalieros, Mark Hulbrock, Colin Vozech*, Bob Isbitski*, Ross Karlin*. Board members absent: Allison Mack, Josephine Skwish, Marc Biunno. Others present: Elihu Savad*, Neil Gambony, Wade Howard, Ron Acher, Vinny Vigorito, Brian Morgan, Ron Gemeinhardt, Hank Farber*, Mirril McMullen*. (* via video/teleconference)

President

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jamie Kavalieros motioned to accept the October minutes as distributed and Jeff White seconded (approved unanimously).

After brief discussion it was agreed that the proposed bylaws revisions would be posted to the website and a blast e-mail sent out. The bylaws revisions will be an approve/disapprove/abstain item on the election ballot.

Wade Howard distributed and reviewed his summary of the survey results.

Vice President

Paul reported, on Allison Mack's behalf, that the November meeting will be an informal dinner at Alfonso's on November 16th, with a maximum of 30 attendees. The December meeting and Pinewood Derby will be at the Deutscher Club of Clark on December 6th. Shade Tree Garage in Morristown is interested in hosting a January meeting.

Driving Events

Jeff White reported that we have all autocross and track dates for 2023. Jamie noted that we do not have signed track contracts yet but have confirmed dates for: NJMP Thunderbolt April 14-16 (Fri-Sun) and NJMP Thunderbolt June 5-6 (Mon-Tue), Summit Point (main track) July 15-16 (Sat-Sun), and Summit Point (Shenandoah) October 14-15 (Sat-Sun). Elihu Savad noted that our October autocross date is earlier in 2023 due to the ballpark parking lot being used for UPS truck storage. Elihu reported that the 2022 Champ Series is still neck-and-neck. Jeff reported that next year's rally will be part of the 2023 Champ Series.

Treasurer

Matthew Cahn distributed the current income and expense report and balance sheet (attached). Matthew noted that the 2022 autocross program is several thousand dollars in the black. Taxes will be filed by November 15th.

Secretary

Dave Allaway reported that nominations received for 2023 board positions are as follows. President: Paul Ngai, Vice President: Allison Mack, Secretary: Dave Allaway, Treasurer: Matthew Cahn, Director of Driving Events: Jeff White, Director of Social Events: Josephine Skwish, Members-at-Large (2): Bob Isbitski and Mark Hulbrock. After discussion, it was decided that the online election should run from November 15th through December 1st.

Social Events

Wade Howard reported, on Josephine Skwish's behalf, that our next Cars & Coffee will be this Sunday, November 6th, in Holmdel. Wade passed around a sample Cars & Coffee window-cling. We will also have license plate frames and t-shirts for sale, and complimentary snacks and water.

Our fall fun drive will be Sunday November 20th, with start/end at the Warrenside Tavern in Stewartville. Jeff noted that insurance has been obtained for both events.

Business Manager

It was noted that Circle BMW is hosting a blood drive on November 13th.

Members-at-Large

Mark Hulbrock reported that we now have 6,930 e-mail subscribers from all sources. The November e-mail had an outstanding 50% open rate.

Bob Isbitski is keeping everything up to date on social media.

Old Business

Nothing has been heard from the IRS on our outstanding issues, but the mailbox needs to be checked.

New Business

Wade proposed a strategy planning committee and Brian Morgan volunteered. Anyone else interested in participating should let Wade or Brian know.

The next board meeting was set for January 11th at 7:30 PM at Alfonso's. Jeff motioned to adjourn at 8:37 PM and Jamie seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

Board Meeting – 2 November 2022

Event/Category	Income	Expense	Net	Notes
NJMP April 2022 Thunderbolt	\$46,993.26	\$50,880.83	(\$3,888)	
NJMP June 2022 Thunderbolt	\$49,153.60	\$42,045.50	\$7,108	
SPR July 2022 Summit Point	\$49,566.20	\$35,296.94	\$14,269	
SPR October 2022 Shenandoah	\$0.00	\$2,619.73	(\$2,620)	
Miscellaneous operations	\$453.11	\$0.00	\$453	
Other (Non-recurring)	\$0.00	\$4,173.86	(\$4,174)	Helmets, T-Shirts
Total Driving Events	\$146,166	\$135,017	\$11,149	
Advertising/Newsletter	\$4,419.70	\$0.00	\$4,420	
Dues/Membership	\$10,465.61	\$0.00	\$10,466	
Telecomm. & Media	\$0.00	\$1,018.47	(\$1,018)	
Autocross	\$17,389.45	\$14,270.57	\$3,119	+ \$3196.70 (not yet received from MSR)
Instructor seminar	\$0.00	\$527.82	(\$528)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$434.00	\$1,893.04	(\$1,459)	
Street Survival	\$5,625.00	\$3,701.65	\$1,923	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$775.52	(\$776)	
Fundraising & Donations	\$373.00	\$11,373.00	(\$11,000)	
Miscellaneous	\$165.62	\$3,814.10	(\$3,648)	
Total Other	\$38,872	\$37,374	\$1,498	
Total	\$185,039	\$172,391	\$12,648	

Balance Sheet		
	Current	12/31/2021
Checking (combined)	\$111,290.22	\$77,604.32
Savings	\$50,076.91	\$50,062.29
	\$161,367.13	\$127,666.61
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$32,253.00
	\$17,446.26	\$38,499.26
Total assets	\$178,813.39	\$166,165.87