

## **New Jersey Chapter of BMW CCA Board Meeting**

**October 12, 2022**

Board members present: Paul Ngai, Allison Mack, Jeff White, Dave Allaway, Matthew Cahn, Jamie Kavalieros, Colin Vozeh\*, Josephine Skwish\*, Bob Isbitski\*. Board members absent: Ross Karlin, Marc Biunno, Mark Hulbrook. Others present: Neil Gambony, Larry Engel, Wade Howard, Ron Acher, Vinny Vigorito, Bill Van Ocker, Ron Gemeinhardt, Kevin Sheehy\*, Hank Farber, Mirril McMullen. (\* via video/teleconference).

### **President**

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jeff White motioned to accept the September minutes as distributed and amended for attendees. Jamie Kavalieros seconded (approved unanimously).

Hank Farber reported on the proposed bylaws revisions. Hank thanked Brian Morgan for a terrific job on chairing the revisions committee and drafting the revisions. At the 9/24 Cars & Coffee the bylaws revision to allow electronic voting was approved by a vote of chapter members, 85 in favor, 2 opposed. There was a discussion on making the proposed Communications Director position appointed vs. elected. The final consensus was to leave the proposed revision unchanged. Paul motioned for the board to endorse the bylaws revisions as submitted by the committee, to be voted upon by the general membership as part of the December elections. Jeff seconded (approved unanimously).

Paul noted that the member survey results from David Lee will be reviewed and summarized by Wade. Paul would like to make name badges for board members and officers to wear at events. Paul will reach out to Doug Feigel on this. High visibility staff shirts were also suggested.

### **Vice President**

Allison Mack reported that the October monthly meeting will be 10/20 at Shade Tree Garage in Morristown. Based on a suggestion from Josephine Skwish, and following a practice by the Sacramento Valley Chapter, the November membership meeting will be an informal dinner at Alfonso's on 11/16 or 11/17. The December meeting and Pinewood Derby at Deutscher Club of Clark will be 12/6 or 12/13.

### **Driving Events**

Jeff White reported, on Elihu Savad's behalf, that our next and last autocross of the year will be 10/23. Jeff and Elihu are working on contracts for next year's autocross and track events.

Wade Howard is working on a fun drive in Western New Jersey, with optional clues, for Sunday 11/20. The ending point is, tentatively, the Mountain View Chalet. There would be a limit of 25 to 30 cars.

### **Driver Schools**

Jamie Kavalieros reported that the Shenandoah driver school was canceled due to low enrollment by students and instructors. The scheduling conflict with the VRG/DelVal race at NJMP was a contributing factor. We will lose our \$2,500 security deposit but would have lost as much as \$9,000 if we had not canceled.

Larry Engel distributed and reviewed the financial statement for the 9/18 Tire Rack Street Survival school (attached). In accordance with past practice, Jeff motioned to donate one half of the gross profits (\$900) to the BMW Foundation. Paul seconded (carried unanimously).

### **Treasurer**

Matthew Cahn distributed the current income and expense report and balance sheet (attached). Matthew reported that we received a \$130 insurance reimbursement for the recently canceled autocross. We have

received a letter from the IRS requesting additional time to review the issues with our 2020 tax filing (see prior minutes).

### **Secretary**

Dave Allaway noted that nominations for 2023 board positions are due by the November board meeting. A reminder to that effect will be posted to the web forum, and an e-mail should also go out.

### **Business Manager**

Allison is reaching out to current sponsors on renewals. There are no renewed contracts yet.

### **Social Events**

Josephine reported that Mike D'Ambrosio is hosting an M Fall Fest Drive this Sunday. In lieu of a tent, as previously planned, Wade and Vinny will pass around sodas and snacks.

Our next Cars & Coffee will be 11/6 in Holmdel. This will be from 9 am to noon at a retail location where the restaurants do not open until noon. The location is amenable to such events and has hosted them in the past, and we have obtained approval from the property manager and local police. Vinny has a logo for the event and t-shirt design. He had previously e-mailed a proposal for t-shirts, stickers, license plate frames and banners, requiring a \$1,360 initial outlay. Ron Gemeinhardt noted that we need to track merchandise sales for our annual report to national. Jamie motioned to approve the \$1,360 expenditure for the Cars & Coffee merchandise and Dave seconded (carried unanimously). Paul thanked Josephine, Wade and Vinny for their efforts on these events.

### **Members-at-Large**

Bob Isbitski will post all upcoming events on Facebook.

### **Membership**

Kevin Sheehy reported that national reaches out to lapsed members on a quarterly basis, in addition to multiple reminders on expiring memberships, so any chapter follow-up might be redundant. It was noted that the e-mail list of lapsed members is available for our use. We will table any further action until the survey results have been reviewed.

### **New Business**

The next board meeting was set for November 9<sup>th</sup> at 7:30 PM at Alfonso's [subsequently changed to 11/2 due to unavailability of Alfonso's on 11/9]. Jeff motioned to adjourn at 9:19 PM and Jamie seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

# Board Meeting – 12 October 2022

Event/Category	Income	Expense	Net	Notes
NJMP April 2022 Thunderbolt	\$46,993.26	\$50,880.83	(\$3,888)	
NJMP June 2022 Thunderbolt	\$49,153.60	\$42,045.50	\$7,108	
SPR July 2022 Summit Point	\$49,566.20	\$35,296.94	\$14,269	
SPR October 2022 Shenandoah	\$0.00	\$2,500.00	(\$2,500)	
Miscellaneous operations	\$453.11	\$0.00	\$453	
Other (Non-recurring)	\$0.00	\$4,173.86	(\$4,174)	Helmets, T-Shirts
<b>Total Driving Events</b>	<b>\$146,166</b>	<b>\$134,897</b>	<b>\$11,269</b>	
Advertising/Newsletter	\$4,819.70	\$0.00	\$4,820	
Dues/Membership	\$8,985.58	\$0.00	\$8,986	
Telecomm. & Media	\$0.00	\$960.32	(\$960)	
Autocross	\$17,389.45	\$13,960.20	\$3,429	
Instructor seminar	\$0.00	\$527.82	(\$528)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$434.00	\$899.80	(\$466)	
Street Survival	\$3,125.00	\$3,115.77	\$9	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$775.52	(\$776)	
Fundraising & Donations	\$373.00	\$11,373.00	(\$11,000)	
Miscellaneous	\$165.62	\$3,814.10	(\$3,648)	
<b>Total Other</b>	<b>\$35,292</b>	<b>\$35,427</b>	<b>(\$134)</b>	
<b>Total</b>	<b>\$181,459</b>	<b>\$170,324</b>	<b>\$11,135</b>	

Balance Sheet		
	Current	12/31/2021
Checking (combined)	\$109,777.56	\$77,604.32
Savings	\$50,076.91	\$50,062.29
	<b>\$159,854.47</b>	<b>\$127,666.61</b>
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$32,253.00
	<b>\$17,446.26</b>	<b>\$38,499.26</b>
<b>Total assets</b>	<b>\$177,300.73</b>	<b>\$166,165.87</b>

**Tire Rack Street Survival School 9/18/22**  
**Mahwah, NJ**  
**Financial Statement**

**Revenue**

30 students @\$75 from BMW CCA Foundation	\$2,250.00
Michelin pavement sponsorship	\$750.00
FCP Euro Hospitality Sponsorship	<u>\$200.00</u>
<b>Gross Revenue</b>	<b><u>\$3,200.00</u></b>

**Expenses**

Lot Rental (County of Bergen)	\$370.00
Fire Department (FLFD) water truck	\$250.00
Lunch - Mahwah Pizza (Engel)	\$413.62
Ice - 7-Eleven (Engel)	\$20.94
Coffe and Donuts for Staff - Dunkin (Engel)	\$151.32 (Total due to L. Engel \$585.88)
Water and Dawn - BJs (Karlin)	\$383.17
Credit for returned Dawn (Karlin)	-\$207.09
Soda - Shop Rite (Karlin)	<u>\$24.51</u> (Total due to R. Karlin \$200.59)
<b>Total Expense</b>	<b><u>\$1,406.47</u></b>

**Gross Profit**

**\$1,793.53**

**Chapter give back to BMW CCA Foundation**

**Net positive cash flow before amortization,  
depreciation, and overhead**