

## **New Jersey Chapter of BMW CCA Board Meeting**

**September 14, 2022**

Board members present: Paul Ngai, Allison Mack\*, Jeff White, Dave Allaway, Ross Karlin\*, Matthew Cahn, Jamie Kavalieros, Colin Vozeh\*, Josephine Skwish, Bob Isbitski\*, Mark Hulbrock. Board members absent: Marc Biunno. Others present: Neil Gambony, Brian Morgan, Elihu Savad\*, Larry Engel\*, Wade Howard, Ron Acher, Vinnie Vigorito, Bill Van Ocker, Ron Gemeinhardt, Kevin Sheehy, David Lee, Hank Farber. (\* via video/teleconference).

### **President**

Paul Ngai called the meeting to order at 7:34 PM at Alfonso's. Jamie Kavalieros motioned to accept the August minutes as distributed and Jeff White seconded (approved unanimously). Paul reported that the Cars & Coffee at BMW NA will be 9/24 from 9 AM to 11 AM, prior to the E30 SigFest. Paul circulated the new and lapsed member list for last month, noting 71 lapsed members and 13 new members. David Lee reported on the membership survey, which has had 174 responses and 19 referrals since 9/1. The survey is still active and Mark Hulbrock will send out a reminder. Brian Morgan circulated the initial Chapter Bylaws change ballot. Mark will send out a notification regarding the vote (on 9/24) as soon as possible.

### **Regional VP**

Larry Engel noted that Ross Karlin will be his backup at the upcoming Tire Rack Street Survival (TRSS) school in case he is unavailable. The national board meeting was in Minneapolis last weekend. Membership remains the main issue. We will be reaching out to BMW NA at O'Fest that BMW CCA is willing to help, and will be stressing the rebate program. Len Rayburn is putting together a piece that will come from BMW NA to the dealer network. Larry may visit some dealers this week. The Summit Point / PittRace scheduling conflict was discussed. The national board will not intervene on this conflict next year. It was noted that the Watkins Glen club race (Genesee Valley Chapter) is oversubscribed by 20 cars. It was also noted that the DelVal October 14-16 club race at NJMP Lightning is being held in concert with the Vintage Racer Group (VRG) NJ Historics.

### **Vice President**

Allison Mack reported that Circle BMW's Oktoberfest Show & Shine will be on 9/21, with food provided by Corrado's. Our October monthly meeting will be 10/20 at Shade Tree Garage. November has not yet been scheduled. All sponsors have had an opportunity to host this year. eMpower Automotive would like to host another meeting.

### **Driving Events**

Jeff White reported that no one has volunteered as rally master for the Pick Your Pumpkin Rally this year. Wade Howard suggested a Fun Drive as a replacement, on 10/23 or 10/30.

### **Driver Schools**

Jamie Kavalieros reported that Shenandoah driver school is currently instructor-limited, with 10 or 11 instructors signed up and 25 students. Larry Engel noted that the TRSS cancelation deadline is tomorrow. We have 30 students and plenty of staff.

### **Autocross**

Elihu Savad reported that last Sunday's autocross was canceled due to weather. The EMT's were canceled in time to avoid a charge. There was an issue on forum notifications being blocked by Spamhaus, which has since been resolved. Our next autocross is scheduled for 10/23. 2023 availability dates have been obtained from Patriot's Stadium. Elihu will pick 6 or 7 dates.

### **Treasurer**

Matthew Cahn distributed the current income and expense report and balance sheet (attached). Matthew reported that the reimbursements from the New York and Delaware Valley Chapters have been received.

Nothing has been received from the IRS regarding our pending issues, but they are still within the 60-day response window.

### **Social Events**

Josephine Skwish reported that our recent Cars & Coffee in Union, NJ was a resounding success, with at least 150 to 175 cars, and probably close to 200 during the event. Mike D'Ambrosio volunteered to take pictures. He is hosting a drive on 10/16 and we will have a tent at the destination. There was a discussion on swag (stickers, shirts, etc., which are not event-specific) and a general discussion on budgeting.

### **Members-at-Large**

Mark Hulbrock asked whether we are going to promote Bimtoberfest at BMW of Bridgewater, which was decided in the affirmative.

### **Old Business**

Kevin Sheehy will draft a lapsed-member reminder e-mail.

### **New Business**

The next board meeting was set for October 12<sup>th</sup> at 7:30 PM at Alfonso's. Jeff motioned to adjourn at 9:19 PM and Jamie seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

# Board Meeting – 14 September 2022

Event/Category	Income	Expense	Net	Notes
NJMP April 2022 Thunderbolt	\$46,993.26	\$50,880.83	(\$3,888)	
NJMP June 2022 Thunderbolt	\$49,153.60	\$42,045.50	\$7,108	
SPR July 2022 Summit Point	\$49,566.20	\$35,296.94	\$14,269	
SPR October 2022 Shenandoah	\$0.00	\$2,500.00	(\$2,500)	
Miscellaneous operations	\$453.11	\$0.00	\$453	
Other (Non-recurring)	\$0.00	\$4,173.86	(\$4,174)	Helmets, T-Shirts
<b>Total Driving Events</b>	<b>\$146,166</b>	<b>\$134,897</b>	<b>\$11,269</b>	
Advertising/Newsletter	\$4,686.36	\$0.00	\$4,686	
Dues/Membership	\$7,472.72	\$0.00	\$7,473	
Telecomm. & Media	\$0.00	\$803.86	(\$804)	
Autocross	\$17,259.45	\$13,680.31	\$3,579	
Instructor seminar	\$0.00	\$527.82	(\$528)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$340.00	\$899.80	(\$560)	
Street Survival	\$3,125.00	\$1,296.32	\$1,829	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$775.52	(\$776)	
Fundraising & Donations	\$373.00	\$11,373.00	(\$11,000)	
Miscellaneous	\$163.97	\$3,750.05	(\$3,586)	
<b>Total Other</b>	<b>\$33,421</b>	<b>\$33,107</b>	<b>\$314</b>	
<b>Total</b>	<b>\$179,587</b>	<b>\$168,004</b>	<b>\$11,583</b>	

Balance Sheet		
	Current	12/31/2021
Checking (combined)	\$110,227.21	\$77,604.32
Savings	\$50,075.26	\$50,062.29
	<b>\$160,302.47</b>	<b>\$127,666.61</b>
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$32,253.00
	<b>\$17,446.26</b>	<b>\$38,499.26</b>
<b>Total assets</b>	<b>\$177,748.73</b>	<b>\$166,165.87</b>

<b>August 21<sup>st</sup> Autocross</b>	<b>-\$1,779.89</b>
Lot, EMT, portajohn	\$3,344.00
Income	
Net	\$1,564.11