

New Jersey Chapter of BMW CCA Board Meeting

August 10, 2022

Board members present: Paul Ngai, Allison Mack, Jeff White, Dave Allaway, Ross Karlin, Matthew Cahn, Jamie Kavalieros, Colin Vozeh*, Josephine Skwish, Bob Isbitski. Board members absent: Mark Hulbrock, Marc Biunno. Others present: Neil Gambony, Mirril McMullen*, Brian Morgan, Elihu Savad*, Larry Engel, Wade Howard, Ron Acher. (* via video/teleconference).

President

Paul Ngai called the meeting to order at 7:32 PM at Alfonso's. Jeff White motioned to accept the July minutes as distributed and Jamie Kavalieros seconded (approved unanimously). Paul reported that the BMW Vehicle Distribution Center (VDC) tour, scheduled for 9/10, has unfortunately been canceled due to current BMW NA pandemic restrictions.

Brian Morgan distributed the proposed Chapter Bylaw change ballot. The vote, previously planned at the VDC tour, may instead be held at the NJ Chapter Cars & Coffee immediately prior to the E30 SIGFest on 9/24 at BMW NA.

The proposed member survey written by David Lee, with input from Brian Morgan, was distributed for board member review and comments.

There was a discussion on safety and monitoring of photographers at autocross and track events. Ross Karlin reiterated the necessity for all non-participants present at such events to sign the liability waiver.

Regional VP

Larry Engel mentioned the national board call last week, at which increased concern was expressed over declining membership. The list of recent new and lapsed chapter members was circulated. A suggestion to e-mail lapsed members was made, but not assigned. Larry stressed the importance of asking new members about their interests and expectations, not just telling them about our activities. A windshield card was included in this month's Roundel. Wade Howard noted that 25-packs are available for free at the BMW CCA online store. It was noted that Tire Rack Street Survival (TRSS) students are no longer given free memberships. Larry suggested reminding Client Advisors about the rebate program. Larry was complimented on his latest Roundel article.

Vice President

Allison Mack reported that our next membership meeting is 8/25 at Deutscher Club of Clark (DCC) hosted by Mountainside Mobile Detailing, with detailing and paint correction demos. Allison noted that she had enough supplies for three giveaway buckets at upcoming meetings.

Driving Events

Jeff White reported that the Club M Day (9/17) in conjunction with the National Capital Chapter only has three signups so far and may need to be canceled.

Driver Schools

Jamie Kavalieros reported that our Summit Point event [Geoff Atkinson Memorial Drivers School & Club Race] went well, with no incidents, and will show a profit. Signups for Shenandoah (10/15) are starting to trickle in. Mirril will set up everything for tech but will be at the DelVal race, so will not be in attendance.

Larry Engel reported that the upcoming TRSS is oversubscribed by one. The number of student slots has been reduced to 28 but might be increased if we get a couple more instructors. Larry suggested that we provide some additional recognition to the Franklin Lakes FD for their many years of TRSS support. Ross motioned to approve up to \$200 for a plaque and Jeff seconded (carried unanimously).

Autocross

Elihu Savad reported that our 7/31 autocross had 56 signups and 55 participants with seven runs each. Our standby ambulance service (Less Stress) went out of business since our last autocross (7/31). Elihu has secured the standby ambulance services of Atlantic Health for our next three events. The board congratulated and thanked Elihu for his swift action on this matter.

Club Racing

Ross Karlin reported that the Summit Point club race weekend was a success, with 41 racers. It was noted that the scheduling conflict with Pitt Race (22 racers) was the subject of some contentious discussion at the national level. It was noted that the NJ Chapter has held the Summit Point date since 1997.

Treasurer

Matthew Cahn distributed the current income and expense report and balance sheet (attached). Also included were the Summit Point and 7/31 autocross income and expense summaries. Matthew noted that as of 7/15 the IRS has acknowledged receipt of our 5/11 certified letters and has asked for 60 days to make a substantive reply. Financials have been e-mailed to the DelVal and NY Chapters for the joint event. Matthew reported a \$13,071 profit from our Summit Point event. Ross has additional checks which he will forward.

Business Manager

Allison Mack reported that she is following up with BMW of Bloomfield and one other BMW center on sponsorship. There was a discussion on past unsuccessful sponsorship discussions with Park Avenue BMW and Paul Miller BMW. Paul Miller's large sponsorship presence at the Lime Rock IMSA event was noted.

Secretary

Dave Allaway requested that the board meeting minutes archive on the website be brought up to date. Minutes since April 2021 have been sent to Colin.

Social Events

Josephine Skwish reported that our next Cars & Coffee will be in Union, NJ, with space available for 30-40 cars. So far, we have received 330 likes and 271 shares on Instagram for this event. Several board members expressed their intention to attend. Ross will notify Union PD. Follow on Cars & Coffees will be held on 9/18 and 10/16.

Newsletter

No report.

Members-at-Large

Bob Isbitski is keeping everything fresh on social media. Mark Hulbrock reported via e-mail that Mike Laskowski came to the July autocross under his direction and took some fantastic photos which may be used for years to come. Mark asked if we can get Mike something, perhaps shirts, to show our appreciation. Mark's recently completed e-mails and posts: Summit Point HPDE last call, July upcoming events summary, ///M Club Driving Experience, July autocross last call. Planned e-mails and posts: AutoX participants photos, Cars & Coffee to be sent 8/12, August autocross to be sent 8/15 and 8/19, August meeting to be sent 8/24.

New Business

The next board meeting was set for September 14th at Alfonso's. Jamie motioned to adjourn at 9:03 PM and Bob seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

Board Meeting – 10 August 2022

Event/Category	Income	Expense	Net	Notes
NJMP April 2022 Thunderbolt	\$40,116.52	\$50,880.83	(\$10,764)	
NJMP June 2022 Thunderbolt	\$49,153.60	\$42,045.50	\$7,108	
SPR July 2022 Summit Point	\$48,967.20	\$35,895.94	\$13,071	
SPR October 2022 Shenandoah	\$0.00	\$2,500.00	(\$2,500)	
Miscellaneous operations	\$453.11	\$0.00	\$453	
Other (Non-recurring)	\$0.00	\$4,173.86	(\$4,174)	Helmets, T-Shirts
Total Driving Events	\$138,690	\$135,496	\$3,194	
Advertising/Newsletter	\$4,686.36	\$0.00	\$4,686	
Dues/Membership	\$7,472.72	\$0.00	\$7,473	
Telecomm. & Media	\$0.00	\$705.87	(\$706)	
Autocross	\$9,760.45	\$10,741.28	(\$981)	
Instructor seminar	\$0.00	\$527.82	(\$528)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$340.00	\$282.41	\$58	
Street Survival	\$3,125.00	\$1,296.32	\$1,829	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$775.52	(\$776)	
Fundraising & Donations	\$373.00	\$11,373.00	(\$11,000)	
Miscellaneous	\$12.27	\$3,286.60	(\$3,274)	
Total Other	\$25,770	\$28,989	(\$3,219)	
Total	\$164,460	\$164,485	(\$25)	

Balance Sheet		
	Current	12/31/2021
Checking (combined)	\$98,621.33	\$77,604.32
Savings	\$50,073.56	\$50,062.29
	\$148,694.89	\$127,666.61
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$32,253.00
	\$17,446.26	\$38,499.26
Total assets	\$166,141.15	\$166,165.87

July 2022 Summit Point	
Motorsportreg	\$47,279.55
Insurance	-\$750.00
NJMP	-\$34,880.36
TSX Sport (stickers)	-\$87.68
Driving Evals	-\$275.00
Net	\$11,286.51
July 31 st Autocross	
Lot, EMT, portajohn	-\$3,188.08
Income	\$4,310.40
Net	\$1,122.32