# **New Jersey Chapter of BMW CCA Board Meeting**

July 13, 2022

Board members present: Paul Ngai, Allison Mack, Jeff White, Dave Allaway, Ross Karlin, Matthew Cahn, Jamie Kavalieros, Colin Vozeh\*, Josephine Skwish, Bob Isbitski\*. Board members absent: Mark Hulbrock, Marc Biunno. Others present: Neil Gambony, Mirril McMullen\*, Brian Morgan, Elihu Savad\*, Larry Engel, Wade Howard, Vinnie Vigorito (\* via video/teleconference).

## President

Paul Ngai called the meeting to order at 7:31 PM at Alfonso's. Jamie Kavalieros motioned to accept the June minutes as distributed and Jeff White seconded (approved unanimously). Paul reported that the BMW Vehicle Distribution Center (VDC) tour is confirmed for 9/10. BMW of Bridgewater will sponsor lunch. Attendance will be limited to 100. We will add the tour to MotorsportReg (MSR). James Liu is coordinating E30 SIGFest on 9/24 at BMW NA. The NJ Chapter will host a Cars & Coffee from 8-10am prior to the event.

# Regional VP

Larry Engel talked with Frank Patek and confirmed that national policy is that our events are for members only. There was a discussion on social events (also see below). It was noted that we should make an effort to get our membership meeting schedules into BimmerLife.

# **Vice President**

Allison Mack reported that our next membership meeting is 7/21 at BMW of Bridgewater, possibly an iX demo. Our October meeting is scheduled for 10/20 at Shade Tree Garage. Allison discussed the possibility of moving that meeting to November so that we could do a Show & Shine at Deutscher Club of Clark (DCC) in October. It was reported that Machines with Souls is doing a fall cruise on 10/16, and we might participate. It was determined that since this is a wheels-turning event we cannot co-sponsor without event insurance. It was suggested that we might limit our participation to a booth at the beginning or end.

## **Driving Events**

Jeff White reported that the Club M Day (9/17) will be posted on MSR by tonight.

#### **Driver Schools**

Jamie Kavalieros noted that our Summit Point event [Geoff Atkinson Memorial Drivers School & Club Race] is this weekend. We have 91 participants signed up: 38 instructors and 53 students. We will have a scaled-back barbeque. Mirril reported that he has enough tech workers for two tech lines on Friday evening and Saturday morning. He noted that we had 10 pre-techs at our last event.

Larry Engel distributed the income & expense report for our June Tire Rack Street Survival school, with proposed donation. Paul Ngai motioned to donate \$700 to the BMW Foundation (out of our \$1,443.79 gross profit). Jeff White seconded (carried unanimously). Larry will submit our expense report accordingly.

#### **Autocross**

Elihu Savad reported that our 6/19 autocross had 59 participants with eight runs each. He hopes for the same at our 7/31 autocross.

## Club Racing

Ross Karlin reported that we have approximately 40 racers signed up for Summit Point.

## **Treasurer**

Matthew Cahn distributed the current income and expense report and balance sheet (attached), and also the summary and detailed income & expense reports for April NJMP Thunderbolt. Our annual report to the State of New Jersey has been filed. We still need an invoice from Bergen County for the June TRSS. We need to invoice the DelVal and New York Chapters for their portion of the shortfall on the April NJMP Thunderbolt joint event.

# Secretary

Dave Allaway noted that the board meeting minutes archive on the website needs to be brought up to date. Dave will work with Colin on that.

## **Social Events**

There was a general discussion on social events, with suggestions by Wade Howard on the need for more informal gatherings, more convenient locations for some members, purely social get togethers, locations near a business where attendees may optionally obtain food or beverages with no obligation or associated club expense, and events which are come and go as you please rather than with a specific presentation and start/end time. Wade distributed a sample flyer for an NJ Chapter Cars & Coffee and solicited date suggestions. August 14<sup>th</sup> was agreed upon as a suitable date.

#### Newsletter

Marc Biunno reported, post-meeting, that our BimmerLife article was submitted on deadline for the September issue.

# **Members-at-Large**

Mark Hulbrock provided the following report via email. Emails completed: June – Josephine, Father's Day car show, Autox combined email. July – Summit 2 weeks to go and last call emails. New members email. Deutscher Club tonight email. Mark will send the July meeting and autox email this week. An autox reminder email is planned for the 27<sup>th</sup>. Content creators: Dave Lee created a great video from the eMpower meeting, which has been posted. Mike Laskowski provided 3.0 CSL content from the Greenwich Concours d'Elegance, which has been posted. The ad for Summit Point cost \$40 and generated 122 clicks. Current followers are: Instagram 1,479 (149 new), Facebook 1,360 (56 new).

## **New Business**

Larry Engel noted the 300-car turnout at a recent gathering at Turnersville. Larry will be approaching the DelVal Chapter to see what they and the NJ Chapter can do to improve our presence in South Jersey.

The next board meeting was set for August 10<sup>th</sup> at Alfonso's. Jeff motioned to adjourn at 8:53 PM and Jamie seconded (approved unanimously).

Respectfully submitted.

Dave Allaway, Secretary

|                             | Board       | Board Meeting - 13 July 2022 | 13 July 2  | 2022                        |
|-----------------------------|-------------|------------------------------|------------|-----------------------------|
| Event/Category              | Income      | Expense                      | Net        | Net Notes                   |
| NJMP April 2022 Thunderbolt | \$40,116.52 | \$50,880.83                  | (\$10,764) |                             |
| NJMP June 2022 Thunderbolt  | \$43,378.60 | \$40,864.74                  | \$2,514    | ,                           |
| SPR July 2022 Summit Point  | \$0.00      | \$0.00                       | \$0        |                             |
| SPR October 2022 Shenandoah | \$0.00      | \$0.00                       | \$0        |                             |
| Miscellaneous operations    | \$453.11    | \$0.00                       | \$453      |                             |
| Other (Non-recurring)       | \$0.00      | \$4,173.86                   | (\$4,174)  | (\$4,174) Helmets, T-Shirts |
| Total Driving Events        | \$83,948    | \$95,919                     | (\$11,971) |                             |
| Advertising/Newsletter      | \$4,686.36  | \$0.00                       | \$4,686    |                             |
| Dues/Membership             | \$9,032.48  | \$0.00                       | \$9,032    |                             |
| Telecomm. & Media           | \$0.00      | \$704.93                     | (\$705)    |                             |
| Autocross                   | \$9,760.45  | \$8,202.25                   | \$1,558    |                             |
| Instructor seminar          | \$0.00      | \$527.82                     | (\$528)    |                             |
| Rally                       | \$0.00      | \$0.00                       | \$0        |                             |
| Social Events               | \$340.00    | \$282.41                     | \$58       |                             |
| Street Survival             | \$3,125.00  | \$1,296.32                   | \$1,829    |                             |
| Toolbox                     | \$0.00      | \$0.00                       | \$0        |                             |
| Meetings/Travel             | \$0.00      | \$775.52                     | (\$776)    |                             |
| Fundraising & Donations     | \$0.00      | \$11,000.00                  | (\$11,000) |                             |
| Miscellaneous               | \$10.57     | \$1,903.95                   | (\$1,893)  |                             |
| Total Other                 | \$26,955    | \$24,693                     | \$2,262    |                             |

| Total                 | \$110,903     | \$120,613    | (\$9,710) | (\$9,710) June 2022 Thunderbolt     |              |
|-----------------------|---------------|--------------|-----------|-------------------------------------|--------------|
|                       |               |              |           | Motorsportreg                       | \$43,378.00  |
| Ba                    | Balance Sheet |              |           | Insurance                           | -\$750.00    |
|                       |               |              |           | NJMP                                | -\$37,803.40 |
|                       | Current       | 12/31/2021   | •         | TSXSport (stickers)                 | -\$63.50     |
|                       |               |              |           | Mark Hulbrock (promo)               | -\$119.80    |
| Checking (combined)   | \$88,938.21   | \$77,604.32  |           | Ace (T-shirts)                      | -\$1,628.50  |
| Savings               | \$50,071.86   | \$50,062.29  |           | Sponsorship meeting                 | -\$49.54     |
|                       | \$139,010.07  | \$127,666.61 |           | Driving Evals                       | -\$275.00    |
|                       |               |              | •         | Firewall                            | -\$175.00    |
| Assets                | \$4,746.26    | \$4,746.26   |           | BMW of Manhattan (not received yet) | \$5,600.00   |
| Newsletter deposit    | \$1,500.00    | \$1,500.00   |           | Net                                 | \$8,113.26   |
| Venue rental deposits | \$11,200.00   | \$32,253.00  |           | June 19th Autocross                 |              |
|                       | \$17,446.26   | \$38,499.26  |           | Lot, cones, EMT, portajohn          | -\$3,163.08  |
|                       |               |              | _         | Income                              | \$3,774.25   |
| Total assets          | \$156,456.33  | \$166,165.87 |           | Net                                 | \$611.17     |
|                       |               |              | ,         |                                     |              |

Total