

New Jersey Chapter of BMW CCA Board Meeting

May 11, 2022

Board members present: Paul Ngai, Allison Mack, Jeff White, Dave Allaway, Ross Karlin, Matthew Cahn, Mark Hulbrock. Board members absent: Jamie Kavalieros, Marc Biunno, Colin Vozeh, Bob Isbitski. Others present: Neil Gambony, Hank Farber, Bill Van Ocker, Mirril McMullen, Brian Morgan, Kevin Sheehy, Josephine Skwish, Elihu Savad (via videoconference).

President

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jeff White motioned to accept the April minutes as distributed and Ross Karlin seconded (approved unanimously). Paul attended the BMW Vehicle Distribution Center (VDC) tour organized by the National Capital Chapter in Baltimore, MD, which had a good turnout. Paul was happy to announce that he has secured a September 10th date for a VDC tour to be organized by the NJ Chapter at the BMW VDC in Bayonne, NJ. We will need volunteers to help organize. Paul distributed the statistics and graph of chapter membership and national dues rebates for the past five years. It was noted that the national rebate per member has been reduced twice (to about half) in that period. Despite recent declines, chapter membership is the same as it was five years ago. The recent Show & Shine went well and Paul thanked Allison and Matthew for their efforts. Paul noted that registration is now open for O'Fest Forever in Palm Springs, CA, September 27th to October 1st. Paul has already registered, and encourages other chapter members to do so.

Bylaws Revision Committee

Brian Morgan distributed and summarized the proposed bylaws changes drafted by the bylaws committee. Intended to bring the bylaws up to date and in-line with current practices, these include: 1) A change in the state of incorporation from Massachusetts to South Carolina, 2) A Director of Communications board position encompassing all current media (e-mail, web, social, print) and replacing the Newsletter Editor and Webmaster as executive board members, 3) Addition of Business Manager as an executive board member, and 4) Changes to the election and bylaws revision processes to accommodate online voting. The suggested plan is to hold an in-person vote, requiring 60 members in attendance, to change the bylaws revision process to online voting (possibly to be conducted at the September VDC tour). A subsequent online vote would be held on the remainder of the bylaw revisions. While not subject to board approval, Ross Karlin motioned for the board to endorse the revisions as proposed and Jeff White seconded (carried unanimously).

Vice President

Allison Mack reported that we had a great turnout of about 70 attendees at our recent Show & Shine. This was the first time that we charged \$10 for non-members, which yielded \$300. Allison attended the BMW iX & i4 launch events at BMW of Bridgewater and Circle BMW, both with good turnouts. Allison proposed a door prize at the next few meetings of one free autocross, to which the board had no objection. The next meeting will be May 18th at Tyspeed Automotive in Jackson with 6:30 PM arrival and 7:00-7:15 start (Topic: engine teardown). Everything else is on the website calendar, except the Biergarten at Deutscher Club of Clark on July 8th, and Circle BMW, just confirmed for September 21st.

Driving Events

Jeff White announced an NJ Chapter M Club Day at the BMW Performance Center in Spartanburg, SC on Saturday September 17th. This will be managed by the National Capital Chapter and co-marketed by the NJ Chapter, and will use our previous deposit. Jeff will let Mark Hulbrock know as soon as we have the registration link. Registration will be \$750 [a \$1,000 discount]. Jeff noted that we have 19 students and 24 instructors for the June driver school at NJMP. We need to start publicizing. Mirril reported that we have an adequate number of tech workers, and will have tech on Sunday evening, and Monday and Tuesday mornings.

Bill Van Ocker noted an excellent Performance Driving Guide by Johannes van Overbeek, published as part of PCA's "excellence" magazine, and covering options for those who may be considering driving events. Bill suggested that we have a driving events forum or chat line covering similar material.

Elihu Savad noted that we have an autocross event coming up this weekend, and rain seems to have dropped from the forecast. We do have competition from an autocross event at the Meadowlands. We had 54 participants at our last autocross, with a break-even at about 32. In Jamie Kavalieros's absence, Mark Mallory will bring the trailer.

Ross Karlin noted that volunteers are needed for the June club race to assist with grid, scales, Westlake School guests, etc. Registration numbers are climbing, with 30 racers so far. Ross is working on event sponsorship.

Treasurer

Matthew Cahn distributed and reviewed the current income & expense and balance sheet (see attached). We netted about \$1,100 at our first autocross of the season. Tax returns are due Monday. Matthew is awaiting a PIN to be mailed by the IRS to our P.O. Box so that he can re-enroll in the Electronic Federal Tax Payment System (EFTPS). Matthew will file for an extension and make an estimated payment. With assistance from Ron Gemeinhardt, certified letters have been sent to the IRS with documentation supporting our positions on the disputed issues for our 2020 tax filings (see February minutes).

Business Manager

Allison will reach out to businesses participating in our Fast-Track Tech program as possible sponsors.

Members-at-Large

Mark Hulbrock sent out an autocross e-mail today. Two e-mails were sent for the Show & Shine, with apparent good results. Mark would like to run the BBQ at the June event.

Membership

Kevin Sheehy noted that, per the recent statistics, we are seeing twice as many lapsed members as new members. Kevin will reach out to lapsed members, and also see if we can get data on membership renewal vs. unopened e-mails, etc.

New Business

It was noted that we have no article, as yet, for the June 15th BimmerLife deadline.

The next board meeting was set for June 8th at Alfonso's. Jeff motioned to adjourn at 8:54 PM and Allison seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

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Event/Category	Income	Expense	Net	Notes
NJMP April 2022 Thunderbolt	\$40,116.52	\$50,880.83	(\$10,764)	
NJMP June 2022 Thunderbolt	\$0.00	\$9,526.00	(\$9,526)	
SPR July 2022 Summit Point	\$0.00	\$0.00	\$0	
SPR October 2022 Shenandoah	\$0.00	\$0.00	\$0	
Miscellaneous operations	\$0.00	\$0.00	\$0	
Other (Non-recurring)	\$0.00	\$4,173.86	(\$4,174)	Helmets, T-Shirts
Total Driving Events	\$40,117	\$64,581	(\$24,464)	
Advertising/Newsletter	\$4,286.35	\$0.00	\$4,286	
Dues/Membership	\$6,576.72	\$0.00	\$6,577	
Telecomm. & Media	\$0.00	\$411.96	(\$412)	
Autocross	\$3,648.00	\$2,535.34	\$1,113	
Instructor seminar	\$0.00	\$527.82	(\$528)	
Rally	\$0.00	\$0.00	\$0	
Social Events	\$310.00	\$82.41	\$228	
Street Survival	\$3,125.00	\$602.35	\$2,523	
Toolbox	\$0.00	\$0.00	\$0	
Meetings/Travel	\$0.00	\$775.52	(\$776)	
Fundraising & Donations	\$0.00	\$11,000.00	(\$11,000)	
Miscellaneous	\$7.22	\$640.32	(\$633)	
Total Other	\$17,953	\$16,576	\$1,378	
Total	\$58,070	\$81,156	(\$23,087)	Net as of May 2021: (\$41,173)

Balance Sheet		
	Current	12/31/2021
Checking (combined)	\$75,564.50	\$77,604.32
Savings	\$50,068.51	\$50,062.29
	\$125,633.01	\$127,666.61
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$32,253.00
	\$17,446.26	\$38,499.26
Total assets	\$143,079.27	\$166,165.87

4/24/2022 autocross summary		
United Site Services		-\$279.89
Insurance		-\$130.00
Stadium		-\$1,000.00
Participant fees		\$3,615.00
MSR fee		-\$195.45
Stress Free EMT's		-\$900.00
Total		\$1,109.66