

New Jersey Chapter of BMW CCA Board Meeting

March 9, 2022

Board members present: Paul Ngai, Allison Mack, Bob Isbitski, Jeff White, Dave Allaway, Jamie Kavalieros, Ross Karlin, Matthew Cahn, Colin Vozeh(*). Board members absent: Marc Biunno, Mark Hulbrock, Rich Altman. Others present: Neil Gambony, Bill Van Ocker, Ron Gemeinhardt, Larry Engel, Mirril McMullen, Brian Morgan, Elihu Savad(*), Hank Farber(*). (* via video/teleconference)

President

Paul Ngai called the meeting to order at 7:30 PM at Alfonso's. Jamie Kavalieros motioned to accept the February minutes as distributed and Jeff White seconded (approved unanimously). Paul circulated the latest membership statistics from National and noted that the three towns with highest membership are Westfield (46), Bridgewater (41) and Jersey City (39). An e-mail has been received from Dennis and James Liu inviting our participation in a mid-July car show in Ft. Lee. While not BMW-specific, the consensus was that we promote (or at least post) this due to James's long-time participation in the club.

Brian Morgan distributed and summarized a first draft of proposed amendments to the chapter bylaws, which was then discussed by the board. Brian asked for any additional feedback by March 31st for consideration by the bylaws committee prior to the next board meeting.

Vice President

Allison Mack reported that last week's hybrid (in-person and online) Driver School Webinar exceeded our expectation, with 50 combined participants. Allison thanked Rich Altman for helping to set this up. The May meeting will be at Tyspeed Automotive on the 25th (Wednesday) or 26th (Thursday). The board expressed no preference. The August meeting will be with Mountainside Mobile Detailing, either as a joint meeting at Shade Tree Garage or at Deutscher Club of Clark. Wednesday April 6th is the BMW I4 and IX launch event at BMW of Bridgewater and Circle BMW. Both will be posted on our website. Allison noted that the BMW Ultimate Driving Experience will be the last weekend in April/first weekend in May for north and central New Jersey.

Driving Events

Jeff White reported that our North Atlantic Regional Instructor Seminar will be Saturday March 26th at HYTORC World Headquarters in Mahwah. We have 41 instructors signed up so far. Jeff noted that we have 8 candidates for the upcoming Instructor Training School (ITS).

Jamie Kavalieros reported that April 1-3 will be our ITS, Open Track, Driver School and Intro event at NJMP. Signups [updated as of 3/11] are: 18 Friday solo (students and instructors), 29 weekend students, 5 Intro to the Track students, and 8 ITS candidates. Five of the new helmets are in and we are awaiting two more. The New Jersey State Police (NJSP) have provided no grace period for Snell 2010-rated helmets this year, despite a shortage of 2020-rated helmets. Mirril is awaiting tech stickers. Mirril is working on establishing a fast-track process and forms for vehicles pre-inspected at authorized facilities. The 2022 tech forms will be provided to Colin tomorrow (for the website).

Bill Van Ocker reported that we have 33 paying students and 25 instructors. We need to double the number of students to break even. It was noted that MotorsportReg (MSR) is set so that registered participants can see each other but are not visible to the general public.

Larry Engel is still waiting to hear from Bergen County regarding our requested 6/12 and 9/18 dates for our Tire Rack Street Survival (TRSS) schools. NJMP is exceptionally interested in a TRSS school this year and Larry will try to fit that into the schedule.

Elihu Savad reported that our first autocross will be April 24th at the TD Bank Ballpark. Our NJSP permit has been received. Pre-registration is up on MSR, thanks to Mark Hulbrook, and we have 10 registrations so far. Ross Karlin expressed a need for more volunteers for Club Racing.

Treasurer

Matthew Cahn distributed and reviewed the current income & expense and balance sheet (see attached). The current report includes our recent donation to the Westlake School. A thank you letter from Westlake School principal Claudine Tantillo and a large handmade 'pizza' card from students were circulated. We will scan and post these. Matthew noted that we pay Verizon \$60/month for a rarely used hotline. He will check the national ops manual to see if this is still a requirement. We still have an unreturned M-Day deposit with BMW. Jeff is working with National Capital Chapter (NCC) to use our deposit for a jointly-marketed M-Day.

Secretary

Dave Allaway reported that, starting with last month's minutes, the treasurer's printed report will be included with the minutes.

Business Manager

Allison Mack reported that BMW of Springfield is a potential sponsor, having reached out to us regarding the 4/24 launch event. All four of our sponsors are on the pre-tech list.

Social Events

Paul reported, on Rich Altman's behalf, that Cars & Croissants [not our event] is planned at Summit, NJ on June 19th.

Newsletter Editor

Paul reported, on Marc Biunno's behalf, that he has scheduled a Zoom meeting with the NCC newsletter editors.

Members-at-Large

Mark Hulbrook reported (via e-mail) that recent e-mails have included: February new members, February meeting and reminder, Paul's letter/bio, HPDE full schedule with link to new MSR summary page, March HPDE/Autocross webinar and reminder, and March new members. Mark suggested more articles from board members, similar to Paul's short bio, and a targeted promotional e-mail to webinar attendees. Mark will send e-mails for the April HPDE on the 14th and 21st. Social media followers are: Facebook 1,304 (stagnant), and Instagram 1,330 (up 19).

Old Business

Matthew Cahn reported no progress on the IRS issue(s) noted last month. Larry Engel has the IRS case officer name and will forward. Ron Gemeinhart (joining later) reported that he had made two unsuccessful attempts to contact the IRS by phone this morning (one number disconnected, the other call rejected due to high call volume). Ron offered to put together a documentation package which Matthew can mail to the IRS.

New Business

Neil Gambony noted that we need to start thinking about the 6/15 deadline for BimmerLife (one 1,000-word or two 500-word articles).

The next board meeting was set for April 13th at Alfonso's. Jeff motioned to adjourn at 9:00 PM and Jamie seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

Board Meeting – 9 March 2022

Event/Category	Income	Expense	Net	Notes
NJMP April 2022 Thunderbolt	\$0	\$11,527	\$11,527	
NJMP June 2022 Thunderbolt	\$0	\$9,526	\$9,526	
SPR July 2022 Summit Point	\$0	\$0	\$0	
SPR October 2022 Shenandoah	\$0	\$0	\$0	
Miscellaneous operations	\$0	\$0	\$0	
Other (Non-recurring)	\$0	\$4,174	\$4,174	Helmets, T-Shirts
Total Driving Events	\$0	\$25,227	(\$25,227)	
Advertising/Newsletter	\$4,153	\$0	\$4,153	
Dues/Membership	\$2,792	\$0	\$2,792	
Telecomm. & Media	\$0	\$194	(\$194)	
Autocross	\$0	\$1,100	(\$1,100)	
Instructor seminar	\$0	\$0	\$0	
Rally	\$0	\$0	\$0	
Social Events	\$0	\$82	(\$82)	
Street Survival	\$3,125	\$602	\$2,523	
Toolbox	\$0	\$0	\$0	
Meetings/Travel	\$0	\$59	(\$59)	
Fundraising & Donations	\$0	\$11,000	(\$11,000)	
Miscellaneous	\$3	\$510	(\$507)	
Total Other	\$10,073	\$13,548	(\$3,475)	
Total	\$10,073	\$38,775	(\$28,702)	Net as of Mar 2021: (\$24,498)

Balance Sheet		
	Current	12/31/2021
Checking (combined)	\$69,952.42	\$77,604.32
Savings	\$50,065.16	\$50,062.29
	\$120,017.58	\$127,666.61
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$32,253.00
	\$17,446.26	\$38,499.26
Total assets	\$137,463.84	\$166,165.87