

New Jersey Chapter of BMW CCA Board Meeting

February 9, 2022

Board members present: Paul Ngai, Allison Mack, Bob Isbitski, Jeff White, Dave Allaway, Jamie Kavalieros, Ross Karlin, Mark Hulbrock, Matthew Cahn, Rich Altman(*), Colin Vozeh(*). Board members absent: Marc Biunno. Others present: Neil Gambony, Ron Gemeinhardt, Larry Engel, Mirril McMullen, Brian Morgan, Kevin Sheehy, Elihu Savad (*), Hank Farber(*). (* via video/teleconference)

President

Paul Ngai called the meeting to order at 7:33 PM at Alfonso's. Neil Gambony presented the chapter gavel to Paul. Jamie Kavalieros motioned to approve the January minutes as distributed and Jeff White seconded (carried unanimously). Paul noted that the formal check presentation to the Westlake School was last week [\$8,000, including the 2021 donation amount of \$4,000 motioned by Jeff White, seconded by Dave Allaway, and unanimously approved by the board via e-mail vote on January 24-25, 2022].

Larry Engel noted that a registered letter (unknown sender) was received and returned between periodic checks of the chapter mailbox. It was assumed that this was from the IRS, regarding either an alleged late filing penalty (disputed by the chapter based on postmark) or a Form 990-T rejected as filed via mail instead of electronically (also disputed by the chapter). It was planned that Matthew Cahn and Ron Gemeinhardt will meet with or call the IRS to resolve these matters.

Brian Morgan reported on the committee working on proposed chapter bylaws revisions. Revisions under consideration include the renaming Newsletter Editor as Director of Communications with a redefined role, the addition of Business Manager to the Executive Board, and a redefinition of the membership voting process (including annual election) and associated quorum. In accordance with the existing bylaws, any revisions will require 2/3rds approval by a quorum of the general membership. Brian solicited input from anyone with additional ideas.

There was a discussion of the BMW oral history project, which has been the subject of numerous postcard mailings to members. It was noted that this is being compiled by an external publisher soliciting \$400 book sales.

Vice President

Allison Mack reported on planned meetings: A complimentary wine tasting at 56 Degree Wine on 2/24, a March webinar on track days, a BMW I4 and IX launch event at Circle BMW in March, a 4/28 Show & Shine at Deutscher Club of Clark, a May meeting at Tyspeed Automotive, a 6/17 meeting at eMpower Automotive, and a 7/21 meeting at BMW of Bridgewater. It was noted that the VDC Tour is still not possible due to BMW NA constraints limiting events to 30 attendees.

Driving Events

Jeff White is looking for a suitable venue for the annual instructor seminar, with an estimated 70 to 100 attendees, on 3/19 or 3/26. BMW NA headquarters is not available due to the aforementioned constraint. Jeff is still looking for qualified Instructor Training School candidates, for which we currently have 6 to 12.

Jamie Kavalieros reported that all 2022 schools are open on MotorsportReg and we are starting to get sign-ups. There will be no banquets or barbecues at this year's events due to increased costs. Helmets are in at Stable Energies (except for one small helmet). Driver School helmets will be shared with the Autocross program. Helmets are not shared between participants at events.

Elihu Savad reported that our first Autocross of the season is open on MotorsportReg. The broken link to the Golden Gate Chapter classification system has been fixed.

Ross Karlin noted that we will be facing challenges on both of our race events due to scheduling conflicts.

Larry Engel reported that Ross has contacted Bergen County requesting Tire Rack Street Survival (TRSS) dates. We may do a TRSS at NJMP in the fall.

Treasurer

Matthew Cahn reviewed the current income & expense and balance sheet with notes (see attached).

Business Manager

Allison Mack reported that she has obtained sponsorship renewals from Tyspeed Automotive, Circle BMW, and eMpower Automotive. Mountainside Mobile Detailing has been added as a new sponsor. There was discussion of a possible barter with NJMP for an entrance banner in exchange for advertising.

Social Events

Rich Altman reported that he is working on social events, with a goal of more events requiring less investment. Jeff White suggested that we do a Show & Shine as a fundraiser for the Westlake School.

Members-at-Large

Mark Hulbrook reported that new member e-mails have been sent. Facebook followers now total 1,305 and Instagram 1,311. Mark noted that Paul's letter on Facebook was very well received, as was the post from Daytona. The MotorsportReg summary page is now up and extended to the full year's events. An e-mail with the 2022 schedule will be sent tomorrow.

Old/New Business

Mirril still needs to update the Tech FAQ's. Kevin has received an email regarding 2002 mods, which he will forward to Bob. There was a discussion on school rebates for referrals, which has apparently been unsuccessful in the past. There was a general discussion on promoting driving events at Show & Shine and doing another Show & Shine at an autocross. Paul noted the upcoming M-car display at Amelia Island and MX1 event at Spartanburg.

In accordance with our 2nd Wednesday plan, the next board meeting was set for March 9th at Alfonso's.

Jeff motioned to adjourn at 8:44 PM and Ross seconded (approved unanimously).

Respectfully submitted,

Dave Allaway, Secretary

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Event/Category	Income	Expense	Net	Notes
NJMP April 2022 Thunderbolt	\$0	\$11,527	(\$11,527)	
NJMP June 2022 Thunderbolt	\$0	\$9,526	(\$9,526)	
SPR July 2022 Summit Point	\$0	\$0	\$0	
SPR October 2022 Shenandoah	\$0	\$0	\$0	
Miscellaneous operations	\$0	\$0	\$0	
Other (Non-recurring)	\$0	\$4,174	(\$4,174)	Helmets, T-Shirts
Total Driving Events	\$0	\$25,227	(\$25,227)	
Advertising/Newsletter	\$867	\$0	\$867	
Dues/Membership	\$1,663	\$0	\$1,663	
Telecomm. & Media	\$0	\$135	(\$135)	
Autocross	\$0	\$100	(\$100)	
Instructor seminar	\$0	\$0	\$0	
Rally	\$0	\$0	\$0	
Social Events	\$0	\$0	\$0	
Street Survival	\$0	\$602	(\$602)	
Toolbox	\$0	\$0	\$0	
Meetings/Travel	\$0	\$0	\$0	
Fundraising & Donations	\$0	\$0	\$0	
Miscellaneous	\$1	\$505	(\$504)	
Total Other	\$2,531	\$1,342	\$1,189	
Total	\$2,531	\$26,569	(\$24,038)	Net as of Feb 2021: (\$24,498)

Recent activity, not yet included in dollar figures:

Westlake School: sent \$8,000 check
 eMpower: Sending quarterly \$200 invoice for Gold advertising pkg
 Shade Tree: Sent \$58.93 for 50% of Jan. meeting refreshments
 Shade Tree: Sent invoice for \$8000 for Gold advertising pkg
 BMW of Bridgewater: \$300 overdue from 3/24/2021

Balance Sheet		
	Current	12/31/2021
Checking (combined)	\$74,617.65	\$77,604.32
Savings	\$50,063.62	\$50,062.29
	\$124,681.27	\$127,666.61
Assets	\$4,746.26	\$4,746.26
Newsletter deposit	\$1,500.00	\$1,500.00
Venue rental deposits	\$11,200.00	\$32,253.00
	\$17,446.26	\$38,499.26
Total assets	\$142,127.53	\$166,165.87