# New Jersey Chapter of BMW CCA Board Meeting July 10, 2019

Board members present: Neil Gambony, Bob Isbitski, Dave Allaway, Ross Karlin, Jamie Kavalieros, Jeff White, Mark Hulbrock, Kevin Sheehy, Paul Ngai, Ron Gemeinhardt, Colin Vozeh. Board member absent: Jerry Faber. Others present: Elihu Savad, Warren Brown, Brian Morgan, Bill Van Ocker, Mirril McMullen, Stan Mayer.

## **President**

Neil Gambony called the meeting to order at 7:38 PM at Alfonso's in Somerville. Jamie Kavalieros motioned to approve the June minutes as distributed and Jeff White seconded (approved unanimously). Colin Vozeh has been making great progress on the website and hopes to have something ready for the next meeting. There was a discussion on the method of auctioning or raffling items received last year from the BMW Foundation. No decision was made. It was noted that autocross attendance is improving.

### **Vice President**

Paul Ngai reported that the Show, Shine & Swap at Deutscher Club of Clark (DCC) will be 8/8. The 9/12 membership meeting will be at DCC with guest speaker Jake Mooney, Special Sales Manager at BMW NA, on European Delivery and Performance Center Delivery. Oktoberfest at Circle BMW will be 10/12. A pre-holiday event at 56 Degree Wine will be 11/13 or 11/14 (tbd). The December meeting and Pinewood Derby and elections will be 12/3 (confirmed).

#### **Driver Schools**

Jamie reported that we are light on students for Summit Point but OK on racers. We will have two student run groups (advanced and beginner/intermediate) for 43 students with possibly 3 to 5 additions. Bill Van Ocker noted that we are light on beginner students. There was discussion on an arrive-and-ride program to attract new participants. Neil stressed the necessity for all attendees, including walk-ons, to sign the waiver. Warren Brown stated that he probably has enough tech workers.

#### Club Racing

Ross Karlin reported that we have 32 race entrants for Summit Point, which is not bad for 1½ weeks out. Ross noted that there is a Spec E36 group from the Tarheel Chapter who are reluctant to attend due to cost. There will be no more single-day signups permitted.

### **Autocross**

Elihu Savad reported that we just finished the third of our six events, with 42 competitors. We are marginally in the black. Elihu thanked Jamie for taking care of the equipment trailer. Our next autocross will be 8/18.

### **Treasurer**

Ron Gemeinhardt distributed the year-to-date income and expense reports. Money raised for the Westlake School at the NJMP Thunderbolt event, including donations and auction proceeds, is approximately \$4,500. The NY Chapter still owes us their portion of the small net loss on the April school. Neil is still in search of a Business Manager. Colin noted that sponsors have not been updated on the website and he needs confirmation on who our current sponsors are.

#### **Newsletter**

Neil reported, on Jerry Faber's behalf, that the deadline for the next Bulletin is 8/17.

# **Members at Large**

Mark Hulbrock reported that the grommeted roll-up "Welcome" and "Register" banners are ready for Summit Point. Mark distributed stats for Instagram posts and boosts. We will boost the Summit Point event until 7/13 and will be more proactive for Shenandoah. Mark noted that on the website Autocross has the most hits after the homepage. We have a 70% open rate on Mail Chimp which is outstanding. Mark is now the blast e-mail coordinator, taking over from Jeff Caldwell. Kevin Sheehy reported that the new member letter is still in the works. He will start sending out new member letters (via e-mail).

### **New Business**

Ross Karlin requested \$200 to purchase a few more portable radios for Tire Rack Street Survival use. Jamie so motioned and Jeff White seconded (approved unanimously). Ron Gemeinhardt reported that our researcher (Victoria) will be conducting board member interviews as part of a needs assessment. The next board meeting was set for Wednesday 8/14 at 7:30 PM at Alfonso's. Ross motioned to adjourn at 9:16 PM and Paul seconded (carried unanimously).

Respectfully submitted, Dave Allaway, Secretary