# New Jersey Chapter of BMW CCA Board Meeting March 14, 2012

Board members present: Larry Engel, Jeff White, Ron Gemeinhardt, Ross Karlin, Doug Feigel, Jerry Faber, Paul Ngai, Al Drugos, Neil Gambony, Mark Mallory, Dave Allaway. Board members absent: Colin Vozeh. Others present: Warren Brown, Jon Trudel, Brian Morgan, Vic Lucariello, Elihu Savad, Andy Korinis, Ron Acher.

### President

Larry Engel called the meeting to order at 7:32 PM at Alfonso's in Somerville. Jeff White moved to accept the February minutes as distributed and Ron Gemeinhardt seconded (carried unanimously). Larry reported on the recent Chapter Congress. There was discussion on the national policy that all driving event participants be club members, to ensure IRS compliance on limiting income from non-members. Larry expressed a desire to have a minimum \$80,000 cash balance on hand at year end. Larry reported on a company which can serve as club store for logo merchandise, provided that we front \$500 to \$1,500 for initial stock, based on the number of items. This could also serve as a modest source of club income. Any leftover merchandise would be club property should we discontinue the service. Larry distributed the sample price list, and will follow-up. Ross Karlin has secured two dates at Campgaw Reservation for TireRack Street Survival: 6/10 and 9/30, both Sundays. Elihu will apply for insurance. Ross will work on securing water. Bergen County will waive the rental fee. Larry is continuing to work on the BMW Corral for the GrandAm event at NJMP (5/11-13), hopefully including garage tours. Larry requested approval for expenditures, not to exceed \$500, for an NJ Chapter canopy and snacks. Ross so moved and Doug seconded (carried unanimously). Larry circulated the event and corral flyer. Larry will need a check from Ron Gemeinhardt to pay David Donahue on 3/17. The Board is still seeking a Member-at-Large to be appointed at next month's meeting.

## Vice-President

Paul Ngai reported that we are set for the meeting at the BMW Vehicle Distribution Center (3/17). Jackie Bechek, BMW CCA Director of Event Management, will attend. Registration is full. We will allow standbys to replace no-shows, but cannot exceed the BMW attendance limit. The April meeting will be at Park Avenue BMW in South Hackensack (4/18 at 6:30) with guest speaker Richard Hart, Regional Aftersales Manager for BMW NA. The May meeting (5/23) will be at Unique Photo, a change in date and place, and will feature David Hauter's video from the Nürburgring 24 Hours. Registration will be on MotorsportReg for the purpose of estimating attendance. The date for the June meeting at BMW NA will be finalized after Sebring, possibly by next week. The July meeting will be at Deutscher Club of Clark (7/19), as a venue for some smaller vendors. The September meeting is tentatively 9/27 at JMK BMW. Paul noted that the New York Auto Show is purchase-your-own-ticket and sign up for the club event as per the instructions on the website. Dave noted that registration is now open for the BMW Corral at the Lime Rock Park Historic Festival (9/1 and 9/3).

### Treasure

Ron Gemeinhardt distributed the year-to-date financial reports (income & expense and balance sheet).

# **Social Events**

Al Drugos reported a smaller than hoped-for turnout for the banquet, but a very good time was had by the attendees. The Board thanked Paul and Colin for the excellent slide show, and Doug for his work on the sponsor door prizes. Travel distance for some members was discussed as an issue. Al will provide the Board with additional possible locations for the 2013 banquet.

### Newsletter

Jerry Faber reported that the deadline for the April newsletter is this weekend. The March issue should start hitting mailboxes this week. **Website** 

Larry noted that Colin's work schedule is limiting his availability to work on the website, and he is seeking assistant webmaster(s).

# **Business Manager**

Doug Feigel reviewed the status of several potential new advertisers and sponsors.

# **Driving Events**

Neil Gambony reported on new loaner helmets for driving events. It was agreed that our current stock of Snell 2000 helmets will be destroyed. Neil reminded us that all driving event attendees, including spectators, must sign the insurance waiver. Jeff White reported that the April Summit Point Driver School and Instructor Training School is almost full, at 62 students, but is seriously short on instructors. Jeff distributed the Driving Events Committee recommendations for implementing the membership requirements for driving events, and potential adverse financial impact on the club. Jeff noted that there are 272 driving events in the Northeast in 2012, from which participants may choose.

# **Autocross**

Elihu Savad reported scheduled autocross dates of: 4/22, 5/20, 6/24, 7/22 and tentatively 8/19, at TD Bank Ballpark. Notification has been posted that club membership is required. Larry suggested that the autocross committee review options for ensuring compliance. Concern was expressed that this would be a deterrent to attracting new participants. Various suggestions were discussed, including not charging first-time participants or applying first-time registration toward membership. Elihu reported that Woodbridge Mall will allow us to use their largest lot on Sundays, for \$5,000 for a three-date commitment, with a 24-hour cancellation policy. Arrangements with the Woodbridge Township Ambulance & Rescue Squad are being pursued. Additional cones and barricades would be needed for this larger venue. Elihu has contacted PCA regarding a possible joint event.

# **Driver Schools**

Vic Lucariello reported that 2012 helmet stickers are on order. Ross Karlin reported that there are 100 instructors signed up for the upcoming Regional Instructor Seminar. David Donahue will be the guest speaker. We expect to be reimbursed from National. Joe Marko has cancelled as a presenter, and Ross has contacted Stable Energies as a possible replacement.

### **Old Business**

Ross reported that a \$10,000 check was presented to the Westlake School at last week's meeting of the Union County Educational Services Commission.

### **New Business**

The next Board meeting was set for Wednesday 4/11 at Alfonso's. Al moved to adjourn the meeting at 9:48 PM and Ross seconded (carried unanimously).

Respectfully submitted, Dave Allaway, Secretary